



# EAST INFORM

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THE BELGIAN-LUXEMBOURG CHAMBER OF COMMERCE FOR RUSSIA AND BELARUS



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## H.E. Jean-Claude Knebler, Ambassador of the Grand Duchy of Luxembourg to the Russian Federation

A career foreign service officer, Mr. Knebler was designated Ambassador of the Grand Duchy of Luxembourg to the Russian Federation and took up residence in Moscow in August 2016.

From September 2012, Mr. Knebler served as Consul General in New York City. Simultaneously, he acted as Executive Director of the Luxembourg Trade & Investment Office, covering the Eastern half of both the United States and Canada.

Until August 2012, Mr. Knebler held the position of Director General for Trade & Investment at the Ministry of the Economy & Foreign Trade, based in Luxembourg. He provided advice to the Minister on international affairs, bilateral trade relations as well as on strategy and policy formulation relating to the global development of Luxembourg's economy. His responsibilities included overseeing and developing the network of Trade & Investment Offices, focusing mainly on emerging markets.

During this time, he held board positions at the Office du Ducoire (export credit agency) and Enovos International S.A. (energy production and distribution). Between October 2009 and September 2011, Mr. Knebler was a director of Cargolux International Airlines S.A., representing the interests of the Government.

He was co-chairman of the Russia-Luxembourg sub-commission on bilateral economic relations and represented the interests of the Ministry of the Economy in Luxembourg@Shanghai 2010, the organization developing, building and running the Grand Duchy's pavilion at the Shanghai World Exhibition in 2010.

Mr. Knebler started his career at the Ministry of Foreign Affairs where he was an attaché in the Department for International Economic Relations. He focused on bilateral trade & aviation matters until 2004 when he was seconded to the Ministry of the Economy & Foreign Trade and promoted to Director of Foreign Trade with the task of building a trade & investment promotion capability.

He was educated at the London School of Economics & Political Science in Great Britain and the French senior civil service college, the Ecole Nationale d'Administration, gaining a BSc. in Government & Law and a postgraduate diploma in Public Administration. In the summer of 2012, Mr. Knebler completed the Senior Managers in Government executive education program at Harvard University's John F. Kennedy School of Government.

Mr. Knebler was awarded the Order of Civil Merit Adolph of Nassau (Knight 1st Class) by His Royal Highness the Grand Duke of Luxembourg and honored with a number decorations of foreign States.

He is a member of the Economic Club of New York, the Metropolitan Club of New York and the Cercle Munster of Luxembourg.



Jean-Claude Knebler was born on 16th August 1977 in Luxembourg-City. He is married to Ms. Anna Balkhaeva. Besides his native Luxembourgish, he speaks French, German, English and has notions of Russian and Italian.

From right to left: His Excellency, Arkady Arianoff, Oleg Prozorow

28.11.2016 / BRUSSELS

## SCHRIJF NU IN VOOR HET SEMINARIE 'KAZACHSTAN: EXPLORING THE NEW SILK ROAD'

Kazachstan laat interessante groeicijfers zien, en staat in Centraal-Azië gekend om zijn positief ondernemersklimaat. Ontdek op dit seminarie meer over de kansen voor uw bedrijf op deze markt!

Tijdens dit seminarie verwelkomen wij onder andere:

ZE Almaz KHAMZAYEV, Ambassadeur van Kazachstan

Janet HECKMAN, Country Director Kazachstan bij de EBRD

Karl GHEYSEN, CEO van Khorgos Gateway (Dry Port)

Pascaline DELLA FAILLE, Country and Sector Risk Coordinator bij Credendo Group

Leila ALIYEVA, onze attaché in Almaty

Het volledig programma van dit seminarie vindt u op onze website.

Wat?

Seminarie: Kazachstan, Exploring the new Silk Road

Waar?

Brussel

Wanneer?

7 december 2016

Uiterste inschrijvingsdatum?

28 november 2016

Prijs

50 euro

Organisatie

Flanders Investment & Trade in samenwerking met Awex

Ik wil deelnemen

Heeft u nog vragen? Ontdek meer informatie op onze website of neem contact met ons op. We helpen u graag verder.

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**BUSINESS COOPERATION BELGIAN-LUXEMBOURG ECONOMIC UNION (BLEU) AND THE EURASIAN ECONOMIC UNION (EEU) HAS GREAT PROSPECTS**

The Congress Center of RF CCI hosted the second International Business Forum "Belgium, Luxembourg – Eurasian, Economic Unions ; evolution of a new world", organized by the Belgian-Luxembourg Chamber of Commerce in Russia (CCBLR) and Luxembourg-Russian Business Chamber (LRBC). The key topic has been discussed during the event - the working conditions of business in today's political environment, the prospects for cooperation of the EEU (Eurasian Economic Union) and the BLEU (Belgium-Luxembourg Economic Union), new investment opportunities.

Forum brought together at the Congress Center of the Russian CCI 310 businessmen, representatives of government, the public and the academic community of the participating countries and the EEU- BLEU and 7 Regions of Russia. Such a great interest is quite understandable: EEU today is an attractive investment area for the European Union (EU) thanks to the common economic space.

Within two years since the signing of the Treaty on the Eurasian Economic Union, ie May 29, 2014, much has been done for the economic integration of the member countries and their cooperation with third countries. The EEU earned a single market for services. Before the end of 2016 will start common markets of medicines and medical devices. Soon there will be also launch of a common energy market, and then - common gas market,

market of oil and oil products. Work on a new edition of the Customs Code of the EEU is nearing completion. According to the Vice-President of the RF CCI Vladimir Padalko, EEU developing cooperation with the EU. So, EEU trade with the EU amounted in 2015 up to \$ 283 billion in the most promising areas of cooperation with Belgium and Luxembourg: agriculture, oil and gas industry, the services sector (it accounts share of \$ 155 million). At the same time trade with Belgium in January-August 2016 fell down slightly compared to the same period last year (9%), but with Luxembourg, on the contrary, increased by 11%. The potential is very large, and it shows the amount of business-forum participants.

Guests are welcomed Chairman of the Partner office of CCBLR in Moscow Arkady Arianoff, President of the Luxembourg Chamber of the Russian business Ekaterina Volotovskiy, Luxembourg Ambassador to Russia H.E. Jean-Claude Knebler, Deputy head of the Belgian mission in Russia Michel Versailles. The moderators of the event were the Director of Partner office of CCBLR in Moscow Oleg Prozorov and first Vice-President of CCBLR, Johan Vanderplaetse.

The keypoint of the speeches - the idea that a business relationship should not be linked to the political situation. All they see Russia EEU and the overall market is very promising direction for investment. Arkady Arianoff said that today more than 500 companies involved in co-operation with the EEU, and they do not interfere with any of the EU sanctions regime or embargo Russian response.

Luxembourg Ambassador to Russia said that he sincerely believes in dialogue between the three





countries, and stressed that such events contribute to the establishment of business contacts, personal contacts without political background, are familiar with the economic situation in the country.

On the formation of the EEU spoke Deputy Director of the Department of integration of the Eurasian Economic Commission Saadat Asanseitova. According to her, the EEU is very interested in establishing contacts with third countries. Foreign trade accounts for about 50 %, but this is not the limit.

As a result of the fall in energy prices due to sanctions and retaliatory embargo Russia, EEU trade with EU countries fell down by about 40%. However, Arianoff said that the market EEU is 180 million users, so it has a great working capacity. In order to facilitate the interaction of business there are following changes in the legislative sphere: now in the EEU existing WTO rules, a single open labor market, and almost all kinds of goods can be moved freely on the territory of the Union... Very soon it will be harmonized legislation in the monetary and financial sphere. For foreign investors there are great opportunities to choose a country of the Union, which is ideal for its business in terms of the level of taxes, demand and other conditions. RF CCI vice president Vladimir Padalko recalled that the Russian

Chamber of Commerce is doing everything to facilitate the work of business. CCI system consists of 180 territorial chambers and 53,000 members. One of the tasks of the RF CCI – to encourage big business to support their "sharing" of state orders with small businesses. At the end of the first session, speakers from Belgium, Luxembourg and Russia spoke about the development of cooperation in the field of customs, industry, agriculture, certification,

transport, and banking.

One of the presented projects - Central dry port - caused a lively interest among the public. Director Nicholas Milkis the project said that this industrial park is intended to facilitate the work with the freight traffic of the New Silk Road and the TransSiberian Railway, reduce business costs of transport and logistics. At the second session of the forum were discussed the tools for the development and modernization of the economy, a strategic partnership in the field of innovation, as well as the difficulties that arise in the course of work. Advisor to the President of the Russian Chamber of Commerce Georgi Petrov said that the geopolitical situation, of course, complicates the economic cooperation, however, is not a serious obstacle. Georgi Petrov believes that the direct



financial loss of business from the sanctions are important, but destroyed trust and confidence in the future - much more serious consequences. That is why the events of this format is so important for the restoration of mutually beneficial relations between the three countries. Georgi Petrov sees great prospects in cooperation in the framework of the EEU Russian Chamber of Commerce for its part will do everything to cooperate was convenient. Thus, at the state level was raised the question of the settlement of tax payments, which are loaded with business. According to the Advisor to the President of the RF CCI, Belgian and Luxembourg businesses should think about the localization of production - opening of legal entities in the Russian Federation. Such a move will provide additional benefits for the conquest of the market.

Arkady Arianoff add that Eurasian nations offer new opportunities from the privatization of State-owned companies and other enterprises and strategic areas of investment. Arianoff hope a large cooperation between SME and Entrepreneurs to build better economic relations and build bridges for peace and to create jobs for the future both in Eurasia and the rest of the world

FREE TRANSLATION, SOURCE:  
[HTTPS://TTPRF.RU](https://tpprf.ru), RF CCI PRESS SERVICE,  
E.GAVRIKOVA

### **BELGIUM, LUXEMBOURG SEEK TO BOOST BUSINESS TIES WITH RUSSIA VIA EEU**

Companies from Belgium and Luxembourg are looking for ways to promote business cooperation with Russia through the Eurasian Economic Union (EEU) despite the Western economic sanctions, the general manager with the Belgian-Luxembourg Chamber of Commerce (BLCC) in Russia told Sputnik Tuesday. 8 november MOSCOW (Sputnik) — Earlier in the day, a second international business forum "Belgium, Luxembourg economic union — the Eurasian Economic Union. Evolution of the New World" kicked off in Moscow. The forum was organized by the Belgian-Luxembourg Chamber of Commerce in Russia with the support of the Russian Chamber of Commerce and Industry, CCBLR (Belgium) and the Luxembourg-Russian Business Chamber (LRBC)

– According to the Russian Chamber of Commerce and Industry, the forum was devoted to discussions about the state and prospects of trade and economic cooperation between the countries of the Eurasian Economic Union (EEU) and the Belgium-Luxembourg

Economic Union (BLEU). The 310 participants of the forum were focusing on the development and implementation of joint projects in the financial sector, medicine, high technologies, chemistry, trade, transport and energy. The event was attended by businesspeople of Russia, Belgium and Luxembourg, as well as representatives of government and academia and from Kazakhstan, Armenia and 6 Regions of Russia.

"Now we are working actively to establish ties with the Eurasian Economic Union to have access to the four other countries [Kyrgyzstan, Armenia, Belarus, and Kazakhstan] through which we can also work with Russia. This is of great importance for us," said Arkady Arianoff, BLCC Chairman, Director of CCBLR. Many European companies, including those in Belgium and Luxembourg are suffering from being uninformed on the conditions of the sanctions against Russia and the Russian-imposed food embargo, the Chairman of BLCC in Moscow added. "The problem with the sanctions and the [Russian] embargo has affected many companies [in Belgium and Luxembourg] with the [mainstream] media playing a bad role in it [portraying sanctions and embargo as unlimited], as well as the banks which misunderstood the nature of the sanctions and think that having business with Russia is entirely prohibited," said Mr. Arianoff, and continued: Russia wants to end sanction war, but EU shows little goodwill for that. The European Union's main economic sanctions against Moscow imposed on the pretext of Moscow's alleged role in the Ukrainian crisis are set to remain in place until January 31, 2017, and sanctions against some Russian citizens and legal entities are valid until March 15 of the same year. The Eurasian Economic Union is a Russia-initiated regional political and economic bloc that aims to streamline the flow of goods and services between its members, namely Russia, Kyrgyzstan, Armenia, Belarus, and Kazakhstan. Belgium and Luxembourg copy their anti-Russia sanctions on US, as EU binds Belgium and Luxembourg to follow the US and EU sanctions policy against Russia, due a.o. to the strong economic ties between Washington and Berlin, Arianoff told Sputnik. "Of course, many EU countries are sick of the sanctions such as Italy and Austria but for now, Belgium and Luxembourg are in a very curious situation, because they have lots of investments in the United States and Germany so it is hard to abandon their [foreign] policy," he said. Negatively affected by the sanctions, the trade turnover between the European Union and Russia has

shrunk dramatically since 2013. According to the European Commission data, EU imports from Russia fell from over 200 billion euros (\$220 billion) in 2013 to less than 140 billion euros in 2015. Exports dropped from 120 billion euros to less than 80 billion euros in 2015, respectively. The current situation with the EU-Russian trade turnover will remain on the same level under the existing US and EU administrations, Arianoff added. "" the BLCC Chairman noted.

### **RUSSIAN ECONOMY COMING OUT OF RECESSION – EBRD BANK CHIEF ECONOMIST**

Russia's economy will grow some 1.5 percent after 2018, European Bank for Reconstruction and Development (EBRD) chief economist Sergei Guriev told Sputnik. And the Russian economy is now coming out of recession, he added.

"We think that Russia is coming out of recession right now. It is a complicated concept, because when you look at quarter to quarter, you see one figure, but when you look year to year, you get different numbers. If we look at it year to year, then the recession would continue in the second half of 2016, but when you look at quarter to quarter, it would end [in 2016]. The situation is complicated, but the next year will begin with a growth of 1.2 percent annually," Guriev said. Guriev also said that although EBRD has no official prognosis for Russia's economy after 2017, he expects country's economy to grow some 1.5 percent after 2018

### **ALMOST 90% OF GERMAN COMPANIES WORKING IN RUSSIA WANT EU SANCTIONS LIFTED**

A survey found that 86 percent of German companies operating in Russia believe that the EU sanctions against the country do not reach their objectives and would like to see them lifted, the Russian-German Chamber of Commerce (AHK) announced— Of these, 46 percent of respondents want the restrictive measures removed immediately, and 40 percent gradually, even if the Minsk deal on the eastern Ukrainian settlement is not fully implemented. Only 14 percent of those surveyed named the implementation of the Minsk agreements a priority and a prerequisite for their cancellation.

German firms are doubling their investment in Russia despite sanctions. Reciprocal EU-Russian sanctions have affected 58 percent of the 800 member

companies surveyed. According to the survey, the greatest impact was on the financial market, and the trade of dual-use goods. The results also showed that, 32 percent of respondents evaluated the economic situation in Russia as stable, and almost half predicted a slight economic growth in 2017. According to the German companies, the main factors interfering with business are the unpredictable economic situation, excessive bureaucracy and inflation. The entrepreneurs named Moscow, Russia's Republic of Tatarstan and St. Petersburg as the most attractive regions for business.

### **GERMAN COMPANIES ARE KEEN TO INVEST IN RUSSIA AND HAVE ALMOST DOUBLED THEIR INVESTMENT THIS YEAR, German news magazine Der Spiegel reported**

In spite of the EU's anti-Russian sanctions, in place since March 2014, German companies have almost doubled their investment in Russia this year, German news magazine Der Spiegel reported on Friday. According to figures from the German Bundesbank, German firms made 1.73 billion euros (\$1.88 billion) of direct investment in Russian during the first six months of this year, almost as much as the 1.78 billion euros they invested during the whole of 2015. Matthias Schepp of the German-Russian Chamber of Commerce told Der Spiegel that the weak ruble and Russian government measures to stimulate investment are encouraging long-term investment from Germany. According to an industrial law passed in December 2014, if a company plans to invest at least 750 million rubles (\$11.5 million) in Russia in a new enterprise, and commits itself to staying in the country for ten years, their investment gets a special contract with tax benefits. In June consulting company EY (formerly Ernst & Young) reported that foreign investors established 201 new investment projects in Russia last year, an increase of more than 60 percent compared to 2014. Germany accounted for the most projects (36), followed by the US (29) and France (20). Italy and China were next with 12 projects each, Russian news outlet RBK reported.

According to EY, in 2015 Russia attracted the eighth largest amount of foreign direct investment (FDI), behind the UK in first place (1065), Germany (946) and France (598). Schepp told RBK that German business in Russia owes its success to being ahead of the curve in terms of localizing production. He gave the example of German tire manufacturer Continental,

which exports tires made in Russia to Eastern Europe, Scandinavia and China, enabling the firm to compensate for last year's fall in Russian car sales. Bilateral trade between Germany and Russia reached a record 80 billion euros (\$89.8 billion) in 2012, of which German exports to Russia were worth 38.1 billion euros (\$42.8 billion). In 2013 their bilateral trade was worth 76.5 billion euros, which dropped to 67.7 billion euros in 2014 as a result of falling oil prices, sanctions and counter-sanctions....

**RUSSIAN, FOREIGN E-COMMERCE COMPANIES SHOULD WORK IN SAME CONDITIONS** - Russian President Vladimir Putin said that it was necessary to ensure that Russia would have its own strong and prestigious portals that could be used for e-commerce and would allow to promote Russia's goods not only in the country, but also abroad.

**NEW RUSSIAN-CHINESE JUMBO JET WILL TAKE ON THE BIG BOYS FROM BOEING,**

Airbus Russian and Chinese aircraft builders have offered a much-anticipated glimpse of their joint project – a wide-body passenger jumbo jet, designed from scratch, and expected to take to the skies next decade. Russia's UAC and China's Comac hope to give global commercial aviation leaders Boeing and Airbus a run for their money with their new design.

SOURCE: [HTTPS://SPUTNIKNEWS.COM](https://sputniknews.com)

**CALL FOR FASTER REMOVAL OF TRADE BARRIERS IN EURASIAN ECONOMIC UNION (BELTA)** – Trade barriers in the Eurasian Economic Union (EEU) should be removed faster.

The opinion was voiced by Sergei Rovneiko, Aide to the Belarus President, Chief Inspector for Grodno Oblast, during the international conference held in Grodno on 10 November to discuss advantages and peculiarities of doing business in the Eurasian Economic Union in 2016, BelTA has learned. Sergei Rovneiko said: "Due to its geopolitical location Belarus consistently pursues an active integration policy, trying to improve the effectiveness of its participation in various supranational associations. The emerging slowdown of the Eurasian Economic Union's development fails to meet interests of the Belarusian private sector and the society as a whole. Results of mutual trade — falling trade in other words — testify to the slow removal of barriers that impede the operation of the common market of the Eurasian Economic Union. According to the Eurasian Economic Commission, there are about 270 barriers, exemptions and restrictions. They should be removed faster."

The present-day situation also requires a revision of the timeline for creating the common market of natural gas, oil, and oil products, for liberalizing the common market of transport services, and for improving the government procurement system. Once it is done, the costs incurred by the Eurasian Economic Union economies will be reduced. Mutually beneficial manufacturing cooperation will be developed as a result. Individual manufacturers run into specific problems on their own. "We remember many cases when administrative leverage was used to erect barriers standing in the way of deliveries of meat and dairy products. Antimonopoly regulations should kick in fast and effectively in order to help develop Belarus' export potential and mutually beneficial cooperation of the Eurasian Economic Union member states," stressed the Aide to the Belarus President.

The factors that slow down the development of the economic union can be done away with by preventing monopoly cahoots, by eliminating unfair competition and the regulations that discourage competition. National and supranational agencies should become an effective instrument to protect the economies of the member states from external threats and challenges as well as internal hindrances and contradictions. "Many answers can be found by dispelling the ignorance about the Eurasian Economic Union treaties and capabilities of national and supranational

antimonopoly regulations. Such conferences are designed to take care of that. They are meant to deliver authentic information and give concrete answers to manufacturers," Sergei Rovneiko is convinced.

**BELARUS PM OFF TO MOSCOW FOR EURASIAN INTERGOVERNMENTAL COUNCIL MEETING ECONOMY** (BelTA) – Belarus Prime Minister Andrei Kobyakov has departed to Moscow where he is expected to take part in the meeting of the Eurasian Intergovernmental Council on 16 November, spokesman for the Belarusian Prime Minister Vladislav Sychevich told BelTA. In his words, topping the agenda of the meeting will be the draft Customs Code of the Eurasian Economic Union (EEU). The participants of the meeting are also expected to consider a number of other issues. The Customs Code of the Eurasian Economic Union is to be put in force in 2017. The work on the document is almost complete.

**NEW EBRD'S STRATEGY OPENS UP NEW INTERNATIONAL CAPITAL MARKET OPPORTUNITIES FOR BELARUS ECONOMY** (BELTA) – The new strategy of the European Bank for Reconstruction and Development (EBRD) opens up more opportunities on the international capital market for Belarus, First Deputy Economy Minister of Belarus Alexander Zaborovsky said in the Kontury TV show on 9 October, BelTA has learned.

"The new strategy of the EBRD for Belarus has been approved. It means that today there are even more opportunities for the Republic of Belarus to enhance its presence on the international capital market," Alexander Zaborovsky said. In his words, the EBRD expands operations in Belarus boosting its portfolio, providing resources to finance projects on very comfortable conditions. "The interest rate on the agreements we sign is less than 1% per annum, the loans are provided for 15 years. These projects are, first of all, aimed at developing the infrastructure, raising the efficiency of the housing and utilities sector," the first deputy economy minister said. Lida, Polotsk, Orsha will be the first towns to get financing for the modernization of water supply and disposal systems.

The European Bank for Reconstruction and Development will provide €21 million worth of loans. Belarus and the EDBR have signed a corresponding

agreement at the bank's headquarters. On the whole, Belarus will get about €40 million as part of the program to finance this sector. It will help local utility enterprises fulfill the EU's sewage water treatment standards and the recommendations of the Baltic Marine Environment Protection Commission. It was reported earlier that the European Bank for Reconstruction and Development approved the new strategy for Belarus slightly more than a month ago. The opportunities of the financial sector are expanding, including thanks to the work with the public sector. Experts say that the cooperation with the bank makes Belarus more attractive for private investors. Its development opens up new opportunities for Belarus regarding the inflow of foreign direct investments for the implementation of projects in various fields, including water supply and ecology, transport and the utilities sector, development of the small and medium-sized business.

#### **WORLD BANK: INVESTORS' INTEREST IN BELARUS INCREASING ECONOMY (BELTA) –**

The World Bank notes the increasing interest of investors in Belarus, Young Chul Kim, World Bank Country Manager for Belarus, told reporters, BelTA has learnt.

Young Chul Kim emphasized that Belarus' movement up in the Doing Business will be a good signal for investors. Macroeconomic indicators in the country have stabilized thanks to the consistent and thorough work of the government and the National Bank.

The interest in Belarus among investors is increasing. We see a growing interest in the country, especially in the past year. According to the head of the World Bank Office in Belarus, investors show interest in such areas as transport, petrochemical industry, pharmacy, IT. Young Chul Kim drew attention to the fact that this has become possible due to a number of reasons, among which is the stabilization of the macroeconomic situation in the country, development of relations with other states, the membership of Belarus to the Eurasian Economic Union. Young Chul Kim recalled that in 2007 Belarus ranked 129th on Doing Business out of 175 countries.

This year it reached the 37th position among 190 dates. This in itself is an achievement. It is obvious that Belarus is among the countries which show very good results with regard to the creation of the environment conducive to business. But the state must benefit from these efforts which should materialize in an inflow of new investment in the country. Young Chul Kim noted that Belarus should carefully examine the measures and practices applied by the top-placed countries and try to adapt and replicate them.

*SOURCE: [HTTP://ENG.BELTA.BY/](http://eng.belta.by/)*

## NEW SILK ROAD - KAZAKHSTAN

Dear Madam, Dear Sir,  
on behalf of Denis Van den Weghe, Member of the Board of CCBLR,

We are glad to share with you his presentation on his professional experiences in Kazakhstan.

Denis Van den Weghe started his career in 2013 as National HoReCa Manager, C&TM, Development & Planning Department of Japan Tobacco International (JTI). Later he acted as National Modern Trade Manager and National Key Accounts Manager at the same company. He was appointed to become Vice President Association des Cercles Français Au Kazakhstan ([www.france.kz](http://www.france.kz)) in 2012, and he joined our Chamber in 2013.

Denis Van den Weghe has a master in Chemical Engineering from University of Leuven. He also followed several trainings in Financial Management, Trade Marketing, Living Leisure in Kazakhstan, Malaysia, Poland and United Kingdom. Since 2012 he lives in Kazakhstan.

Next presentation about New Silk road the 7 of December :

<http://www.flandersinvestmentandtrade.com/export/acties-events/kazakhstan-exploring-new-silk-road?ed2f26df2d9c416fbddddd2330a778c6=vvgczcvf-vbtzmckg>

CCBLR Team

**AIFC, INFRASTRUCTURE FINANCING FACILITATION OFFICE TO COOPERATE IN INFRASTRUCTURE INVESTMENT BY ZHANNA SHAYAKHMETOVA IN BUSINESS ON 15**



NOVEMBER 2016

ASTANA – The activities of the Astana International Financial Centre (AIFC) were presented Nov. 8 at a high-level business seminar on Asian Infrastructure Investment Bank's (AIIB) operations and projects in Hong Kong. The event was organised by the Infrastructure Financing Facilitation Office (IFFO) of the Hong Kong Monetary Authority.

Photo credit: zakon.kz

AIFC Managing Director Sayasat Nurbek said during a meeting with representatives of the economic and financial circles of Hong Kong that Kazakhstan and Central Asia have the potential to develop infrastructure investments. In this context, the Kazakh financial centre is interested in studying the experience of Hong Kong's infrastructure investments and financial flows.

"This area is designed for the development of infrastructure investment and financing and may also be of interest to potential investors to develop infrastructure projects in Kazakhstan," Nurbek said.

The event attracted more than 300 industry leaders among them about 40 IFFO partners, including multinational development banks and financial institutions, public sector investors, project developers, commercial banks, asset managers of financial firms from China, Hong Kong and foreign countries, according to Inform.kz.

The AIFC is currently collaborating to develop interaction with the Hong Kong Monetary Authority. Large-scale financing is scheduled to provide a platform for comprehensive financial services to

businesses and corporations that invest in infrastructure projects along the Silk Road Economic Belt as part of the One Belt, One Road global initiative.

The AIFC adopted a Hong Kong Monetary Authority proposal on the development of a partnership with the newly created IFFO platform. The partnership with the AIFC was announced at the Private Participation in Infrastructure Project Finance in Emerging Markets seminar held Oct. 26 this year with the participation of heads of international financial institutions in Hong Kong.

Kazakh President Nursultan Nazarbayev signed the constitutional law "On the Astana International Financial Centre" Dec. 7, 2015. The law supports the establishment of a leading international financial services centre. The AIFC is set to follow English law principles and standards with English as the official language of the centre.

The AIFC aims to create favourable conditions for investment and finance and develop the securities market, ensuring its integration with international capital markets. The AIFC also intends to develop insurance, banking and Islamic finance markets in the country.

The IFFO is a platform established by Hong Kong Monetary Authority to facilitate infrastructure investments and their financing July 4. It is a growing platform that provides an opportunity to strengthen cooperation, research infrastructure investment and financing opportunities.

The IFFO functions are to create a platform for the exchange of information and experience, increase capacity building and knowledge about investments in infrastructure and funding, promote market and development of new products, and facilitate investment in infrastructure and regulate financial flows.

SOURCE: [HTTP://ASTANATIMES.COM/](http://astanatimes.com/)

## CULTURE

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RUSSIAN EVENTS  
[HTTP://WWW.VAVA.BE/](http://www.vava.be/)

23 – 25.03.2017, MARBELLA, SPAIN

## VI INTERECOFORUM - SUSTAINABLE TOURISM DEVELOPMENT

Marbella will host for the sixth time InterEcoForum, an annual international event dedicated to Sustainable Development.

2017 has been proclaimed by United Nations the International Year of Sustainable Tourism. So there, the next edition of InterEcoForum will keep developing its perspective in the study of Sustainable Tourism Development.

Along with scientific conference, which will be assisted by high-level representatives of relevant ministries and public administrations, Forum includes workshop and fam tour where we invite Travel industry experts, travel agencies and tour operators of outbound and inbound markets, health insurance companies, owners of health and wellness centers from different countries to present their services as well as meet new partners for future business cooperation.

Please note \*Special rates for early bird registration apply.

Contacts +34 951 20 30 90, [info@interecoforum.org](mailto:info@interecoforum.org)

As well, please do not hesitate to contact your CCBLR team!

**VI InterEcoForum - Sustainable Tourism Development**  
23 – 25 March, 2017, Marbella, Spain

**MAIN TOPICS**

- Sustainable Tourism and Cultural Heritage
- Устойчивый туризм и культурное наследие
- Ecotourism, its benefits and challenges
- Экотуризм, его задачи и преимущества
- Synergy of Luxury travel and Sustainable Tourism
- Устойчивый туризм - новый тренд в сегменте люкс путешествий
- Health and Wellness Tourism
- Оздоровительный туризм
- Gourmet Concept as a new Sustainable Tourism Product
- Гастрономический туризм

Contacts +34 951 20 30 90, [info@interecoforum.org](mailto:info@interecoforum.org)

1 – 3.06.2017 / ST. PETERSBURG

## ST. PETERSBURG INTERNATIONAL FORUM

This forum is held annually under the auspices of Vladimir Putin, President of the Russian Federation

You are CCBLR Member, and would like to become a moderator or a speaker of the Forum?!

Please contact us as soon as possible for more detailed information:

[A.Arianoff@ccblr.org](mailto:A.Arianoff@ccblr.org) with the copy on [Maria.Landenok.CCBLR@gmail.com](mailto:Maria.Landenok.CCBLR@gmail.com).

Official website: <https://www.forumspb.com/>



大成 DENTONS

CCBLR Member

Press Release  
October 2016

**Dentons launches new edition of its Global Energy Game Changers series which focusses on Europe**  
Dentons' global Energy team has launched the newest edition of its Global Energy Game Changers series, a compendium of insightful analysis of the most important issues facing the energy industry globally.

The global energy sector is undergoing a dramatic transformation. New technologies and new regulations in nearly every subsector are straining yesterday's business models. Foundational elements throughout the industry, including energy transfer and storage, have seen massive disruption. At the same time, price fluctuations, volatile consumer demand and cyber and physical security concerns continue to add to an unpredictable future. Nevertheless, opportunity abounds.

[Download the latest edition of Dentons' Global Energy Game Changers series.](#) It is focused on key developments in Europe: continent-wide regulatory reform; the regulation of new cross-border power flows; challenges facing the oil and gas industry; infrastructure sharing; disputes under investment treaties; and the prospect of the UK leaving the European Union. Dentons' Energy lawyers take an in-depth look into the issues shaping the business environment in one of the world's most important energy regions.

**For further information, please contact:**

Iryna Batmanova

Business Development and Marketing Manager, Energy, Europe

+48 22 24 25 106

[iryna.batmanova@dentons.com](mailto:iryna.batmanova@dentons.com)

### About Dentons

Dentons is the world's first polycentric global law firm. A top 20 firm on the Acritas 2015 Global Elite Brand Index, the Firm is committed to challenging the status quo in delivering consistent and uncompromising quality and value in new and inventive ways. Driven to provide clients a competitive edge, and connected to the communities where its clients want to do business, Dentons knows that understanding local cultures is crucial to successfully completing a deal, resolving a dispute or solving a business challenge. Now the world's largest law firm, Dentons' global team builds agile, tailored solutions to meet the local, national and global needs of private and public clients of any size in more than 125 locations serving 50-plus countries. [www.dentons.com](http://www.dentons.com).



## State-of-the-art open-platform intelligent VMS

Founded 2003

Over 40 branches across the world, international support call center

2003 (20 employees)

2016 (over 300 employees)

Moscow	St. Petersburg	Novosibirsk Nalchik Kazan Kiev	Samara Krasnodar Omsk Rostov-on-Don Almaty	Ekaterinburg Krasnoyarsk	Spain Germany Argentina	Ufa Minsk Singapore USA Mexico Bulgaria	India UAE KSA Brazil Turkey	Iran China Serbia Qatar	Ethiopia Uganda Kenya Rwanda Tanzania Tunisia Taiwan Czech Republic	Italy France United Kingdom Morocco
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AxxonSoft is a leading global developer of open VMS and PSIM platforms. The company has over 2,500 partners, which perform over 1,500 installations every month.

With more than 40 offices in Russia and around the world, the company provides its partners with fast response times and exceptional support in every corner of the globe.

AxxonSoft VMS and PSIM platforms power more than 150 Safe City municipal surveillance projects and security systems at airports, seaports, banks, industrial sites, retailers, gas station chains, and numerous government and business facilities around the world.

### Clients:

SVO Airport Moscow, Russia

- Largest international airport in Russia
- Passenger flow – more than 15 000 000 per year
- Two terminals under protection
- More than 200 cameras
- Integration with access control system

Underground Depots(UK), London

- Total number of locations – 6
- Total number of servers – 10
- Total number of remote clients - 14
- Total number of cameras – 287
- Integration modules – Honeywell NetAXS Access Control integration

### Proposal for collaboration:

- Delivery of the open-platform of video management service.
- Calculation of the preliminary price at request, depending on the scope and functionality of the project.

### Contacts:

Yury Akhmetov.

AxxonSoft

yury.akhmetov@emea.axxonsoft.com

<http://axxonsoft.com>



### TRANSPORTATION & LOGISTIC SOLUTIONS BY ISS

ISS specialized solutions for transport and logistics, transshipment, inspection, customs systems, terminals of any type and size

- Very mature company - 20 years in the industry
- R&D staff > 40% of the corporate personnel

### ISS is a comprehensive video management platform

- Extremely powerful at an enterprise level
- Cost effective price-point
- Easy to use; easy to train
- Very future-proof
- Integrated video analytics that are native to our platform



Clients – airports, subway, sea ports, warehouse terminals, railroad terminals, e.g. among others:

- Brazil: Rio De Janeiro Galeao Antonio Carlos Jobim Airport, Airports Metro in Sao Paulo
- China: The train station of TaiYuan City (Shanxi Province)
- Portugal: Aeroporto Internacional da Madeira
- Russia: Metro in Kazan
- Southern Africa Transport Investments Container Services terminal in Maersk
- Ukrain: Metro in Kiev



### Proposal

The company offers delivery of transportation & logistics solutions, perimeter security systems, access control, systems for cargo monitoring etc. Calculation of the preliminary price at request, depending on the scope and functionality of the project.

### Contacts

[www.iss.ru](http://www.iss.ru)

[info@iss.ru](mailto:info@iss.ru)

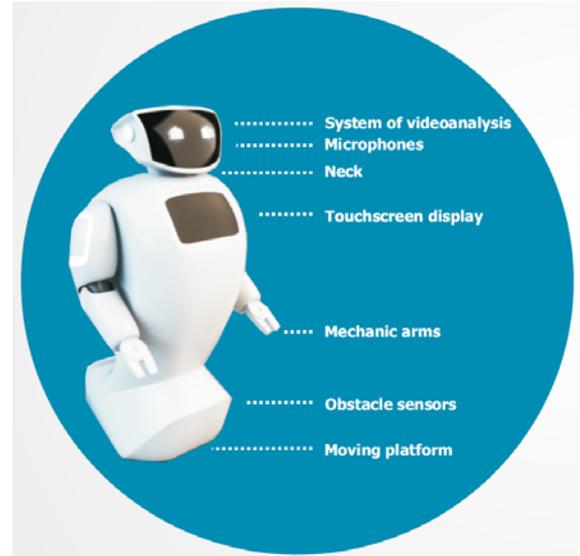
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Fully independent Robot-Promoter could become your best Employee!

Able to:

- Identify and memorize a person
- Identify speech
- Run voice commands
- Memorize everything what is being said and provide detailed analytical report
- Identify age
- Support conversation
- Follow guided path



Clients – medical institutions, multi-functional centers, museums, trade centers, expo centers, banks, events, administrations, e.g. among others:



	Promobot	REEM-C	Tico	FURO-S	PEPPER
anonymous mode	+	-	+	+	+
voice emulator	+	+	+	+	+
analytics	+	+	-	-	-
interactive screen	+	+	+	+	+
price, \$	10 000	>100 000	100 000	47 000	18 000

<http://en.promo-bot.ru/>

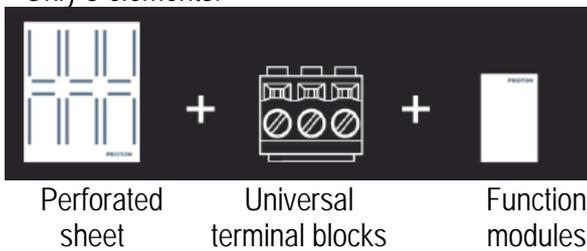


Modular security system PROTON 5000 simple and effective solution

- Simple set up and system maintenance
- Low cost security solution
- Effective security tasks solution

PROTON 5000 innovation solutions and ergonomics gives high efficiency and fail-safety to achieve high safety level.

Only 3 elements:



Only 3 elements

Handy switch panel with quick connection solution helps to significantly decrease service costs and down time

PROTON 5000 was presented in September 2016 года.

Solution proved efficiency during pilot projects in Federal Penitentiary Service of Russia and real estates.

Official certification for Federal Penitentiary Service, The Ministry of Internal Affairs, Russian railways, Sheremetyevo and Regional airports is in progress. Clients:



We propose delivery of the system to ensure the protection and safety of buildings, structures and premises.

- Delivery of the finished system - 2 months (complete module + 30 sensors)
- Matching to specific requirements
- Current production capability: up to 200 systems per year.
- The price, depending on the quantity and composition of modules: 60 to 350 thousand rubles (1 to 5 thousand euros) per 1 unit.

m@somov.ru

P +7 343 219 47 47

620146 Russia Ekaterinburg

Nachdiva Onufriyeva st. 55, office 142-145

**ALYMOVA YULIYA**

DESIRED JOB TITLE: Interested in any challenging position that offers an international environment. The possibility of using foreign languages is a plus, in different institutions and companies

DESIRED OFFICE LOCATION: Belgium and Luxembourg  
WORK EXPERIENCE in communications, marketing, advertising and PR, project management, commercial, client relations, business development, budgeting and reporting.

Training for event management in the International Relations Department of Bordeaux City Hall, within the 2010 France-Russia year; Project Coordinator at Proma Estate Moscow for project of Rosbank; Commercial Manager at Imagin'Elles start-up and Business Manager at DESSANGE and Camille Albane Russia in Moscow

EDUCATION: Master's degree "European Integration and Global Integration", Bordeaux Institute of Political Science; Bachelor's degree "Languages and civilizations", Michel de Montaigne University; Master's degree in French and English foreign languages.

LANGUAGES: French (Fluent), English (advanced), Italian (basic), Russian (Native), Ukrainian (Native)

PERSONAL SKILLS: highly motivated, organized and service oriented manager able to reach goals and monitor the implementation of the tasks

CONTACTS: +7 916 196 03 62 (Russia); [alymova\\_yuliya@yahoo.fr](mailto:alymova_yuliya@yahoo.fr)

**BORDIER STEPHANIE**

DESIRED JOB TITLE: Policy-Risk Analyst / Political-External Relations-Public Relations Consultant / Open to all challenging positions based on my personal assets.

DESIRED OFFICE LOCATION: Belgium/ all over the world  
SPECIALISATION: Politics, Policies and Economics of the EU, Russia and CIS countries.

WORK EXPERIENCE: European External Action Service-West Africa Department- Sahel Desk- Political relations between the EU and the Sahel Region- Development, cooperation and security projects management.

Communication Assistant - Community Manager at CCI France-Russie /

Internships: Personal Assistant at the Politic and Press section of the Embassy of the Argentinian Republic in France / Human Resources and International Cooperation Assistant at the OPCW.

EDUCATION: Master's Degree in Political Sciences « Politics and Economics in Eurasia » (MGIMO), Bachelor's Degree in International and Trade Relations (ILERI), Competitive Intelligence Certificate (Sciences Po Aix)

LANGUAGES: English (excellent), Spanish (excellent), French (mother tongue), Russian (good), German (basic knowledge)

CONTACTS: [stbordier@hotmail.com](mailto:stbordier@hotmail.com); Tel: +33 620037879.

**DZYUBA ALEKSANDR**

DESIRED JOB TITLE : International Sales Manager, Area Sales Manager, Business Development Manager, Export Manager, Key Account Manager

MANAGEMENT EXPERIENCE: Internal and remote sales teams, distributors, agents

LANGUAGES: English/ French/Ukrainian/Russian/ basic Dutch

MARKET EXPERIENCE: Russia/ Western/Eastern/Central Europe/CIS/Middle East/Africa

INDUSTRIES: Chemicals, FMCG, Packaging, Machine Building, Plastics, Food, Ingredients

EDUCATION: Linguistics University in Russia and MBA in Belgium

PROFESSIONAL SKILLS: Proactive, willing to learn, results-driven, customer-focused, stress-resistant, innovative and enthusiastic team player

CONTACTS: [aleks.dzyuba@gmail.com](mailto:aleks.dzyuba@gmail.com), GSM +32 495 32 92 95

**KIM VADIM**

DESIRED JOB TITLE: Financial analyst/Accounting Management, Interested in implementing and broadening the gained financial & accounting work experience, and invest innate skills to an organization with any profile

WORK EXPERIENCE: 8 months of work as the financial/revenue analyst in the Belgian cluster of Thon Hotels. Over five and half years of work in the accounting field (Thon Hotels, Perfume Boutique), overseas working experience.

EDUCATION: Masters Degree in Hospitality Accounting and Finances (Brussels Business Institute), Bachelor Degree in Hotel Management (Brussels Business Institute)

PERSONAL SKILLS: Experienced Finances and Accounting Analyst. A reliable, hard working and resourceful person, who possesses the skills and experience in analytical, financial and accounting area

LANGUAGES: Russian (native), English (fluent), French (Advanced), Turkish (basic), Korean (basic), Kazakh (basic)

CONTACTS: M. +32 486 82 82 03,

[vadimkim70@gmail.com](mailto:vadimkim70@gmail.com)

**INFORMATION FOR JOBSEAKERS**

Please send us your CV (max 10 lines), divided into following rubrics: last name, first name, desired job title, desired office location, work experience, education, languages, and contacts.

We will publish it not more than 2 times.

Thank you in advance and good luck!

**KLIUYEVA-ARKU YULIYA**

DESIRED JOB TITLE: Event-manager/office manager/secretarial assistant  
DESIRED OFFICE LOCATION: Brussels  
WORK EXPERIENCE: over 3 years of experience in the hospitality/administration area, significant experience in event organization as well as an independent  
EDUCATION: MA of Belarussian State University, International relations Faculty, Fundamental cultural Studies. MSc. KU Leuven International Economics and Business Management  
LANGUAGES: Russian, Belarussian, English, French  
CONTACTS: [Yuliya.kliuyeva@gmail.com](mailto:Yuliya.kliuyeva@gmail.com)

**MOYERSON CHARLOTTE**

DESIRED JOB TITLE: Internship – Communications, public relations, marketing, advertising  
DESIRED OFFICE LOCATION: Russia / Eastern Europe / all over the world  
WORK EXPERIENCE: Translating help Serbo-Croatian at Tomtom Belgium NV, various student jobs in logistics, administration, manufactory. Organisational skills (youth movement)  
EDUCATION: Master's Degree in East-European Languages and Cultures, Russian and Serbo-Croatian. Currently studying Master in Multilingual Business Communication, University of Ghent.  
LANGUAGES: Dutch (native), English (very good), French (very good), Russian (good), Serbo-Croatian (good), German (basic)  
CONTACTS: [charlotte.moyersoem@UGent.be](mailto:charlotte.moyersoem@UGent.be), +32498280479

**OMAROVA DINARA**

DESIRED JOB TITLE: manager of export/import expert of international trade or international relationships  
DESIRED OFFICE LOCATION (ALL BELGIUM OR ANY PARTICULAR CITY, ETC): any country  
WORK EXPERIENCE: 3 years  
EDUCATION: Jiangnan University, Nanjing Normal University (China)  
LANGUAGES: Kazakh, Russian, English, Chinese  
CONTACTS: +77073013021 whatsapp/wechat/skype/[d.omarova@palata.kz](mailto:d.omarova@palata.kz), [dinarao88@mail.ru](mailto:dinarao88@mail.ru)

**SIZOVA YULIYA**

DESIRED JOB TITLE: sales & marketing manager, buyer, project manager  
DESIRED OFFICE LOCATION :all Belgium  
WORK EXPERIENCE: 5 years experience in a position of sales & marketing manager worldwide in an important Italian fashion company Rodolfo Zengarini SRL ( producer

and distributor of Roberto Cavalli, John Galliano, John Richmond, Blumarine brands) / 4 years experience as a project manager in a leading oil transportation company in Italy (PB Tankers SPA) and its Russian subsidiary (Prime Shipping SRL).

EDUCATION: Master's degree of Political science and economics at University of Macerata (Italy), Bachelor of International economics at Samara state University (Russia).

LANGUAGES : Russian (native), Italian (fluent), English (fluent). Official translator of Italian Chamber of Commerce (Macerata).

CONTACTS / +39 366 17 27 103

[Sizovayulya@ya.ru](mailto:Sizovayulya@ya.ru)

**TYO XENIYA**

DESIRED JOB TITLE: administrative assistant, secretary, events, finances

DESIRED OFFICE LOCATION: Brussels

WORK EXPERIENCE: 2,5 years in the Consulate (Embassy of Kazakhstan, Brussels), experience in the accounting, revenue, event organizer departments (Thon Hotels Brussels), front office (Fame Residence Kemer, Turkey)

EDUCATION AND SKILLS: Master Degree – Finance and Accounting, Bachelor Degree – Hospitality Management (BBI Brussels), Microsoft office – advanced

LANGUAGES: Russian (native), English (as native), French (upper-intermediate), Turkish (basic)

PERSONAL SKILLS: hard working, stress resistant, great performer, excellent organizational and interpersonal skills, fast learner

CONTACTS: [xeniya.tyo@gmail.com](mailto:xeniya.tyo@gmail.com), M. +32 48 575 01 93

**YAROULINA ADELE**

DESIRED JOB TITLE: International Business Development - International Trade and Investment

DESIRED OFFICE LOCATION (ALL BELGIUM OR ANY PARTICULAR CITY, ETC): Belgium

WORK EXPERIENCE: Account Manager at iDklic, a digital communication agency - Product Specialist Eastern Europe at Louis Vuitton - Foreign Trade at the Office of the Secretary of State to the Brussels-Capital Region

EDUCATION: Bachelor in Modern Languages and Literatures (Russian and English) and Master in Management of Cultural Affairs from the Université Libre de Bruxelles. Post-Master in International Trade and Investment from the Brussels Diplomatic Academy, VUB and Solvay Business School.

LANGUAGES: French - Russian - English - Dutch.

CONTACTS: [adele.yaroulina@gmail.com](mailto:adele.yaroulina@gmail.com), 0497/12.42.09



THE BELGIAN-LUXEMBOURG CHAMBER OF COMMERCE FOR RUSSIA AND BELARUS (CCBLR) HELPS COMPANIES TO DEVELOP THEIR BUSINESS IN RUSSIA AND BELARUS SINCE 1974

### SERVICES PROVIDED BY CCBLR

- Organization of seminars and conferences offering exclusive networking possibilities.
- Distribution of East Inform newsletter: monthly via the website and via the Email sent to 4.000 Belgian, Luxembourg, Russian & Belarusian enterprises, regional administrations.
- Organization of Trade Missions to Russia and Belarus / receiving missions in Belgium and Luxembourg. Trade Missions identify multi sectors for growth in infrastructure development, transportation, telecommunications, petroleum industries, chemistry, automotive, aeronautic, machines-works, etc.
- Intermediation between Belgian, Luxembourg, Russian and Belarusian business communities and the competent authorities, a.o. visa formalities, customs duties, problems with payment procedures, certification issues, etc.
- Services on Demand: assistance choosing Russian / Belarusian legal/HR; tailored business trips; consultancy services.

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**Official WEBSITE: <http://www.ccblr.org>**

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- The CCI of the Russian Federation, represented by Ms. Elena Medvedeva, representative for Benelux and France, [benelux-fr@tpprf.ru](mailto:benelux-fr@tpprf.ru)
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[a.arianoff@ccblr.org](mailto:a.arianoff@ccblr.org); [ccblr@belgacom.net](mailto:ccblr@belgacom.net); [www.ccblr.org](http://www.ccblr.org)

ЗАЯВКА НА ЧЛЕНСТВО / MEMBERSHIP APPLICATION FORM

COMPANY / КОМПАНИЯ	
PRINCIPAL ACTIVITIES / СФЕРА ДЕЯТЕЛЬНОСТИ	
VAT NUMBER / НАЛОГОВЫЙ НОМЕР	
WEBSITE / САЙТ	
POST ADDRESS / ПОЧТОВЫЙ АДРЕС	
CONTACT PERSON / КОНТАКТНОЕ ЛИЦО	
FUNCTION / НАИМЕНОВАНИЕ ДОЛЖНОСТИ	
PHONE / ТЕЛЕФОН	
E-MAIL* / ЭЛЕКТРОННЫЙ АДРЕС *	

Я ВЫБИРАЮ УКАЗАННЫЙ НИЖЕ ЧЛЕНСКИЙ ВЗНОС; СТОИМОСТЬ УСЛУГИ И ГАРАНТИРУЮ ОПЛАТУ ЭТОЙ СУММЫ НА БАНКОВСКИЙ СЧЕТ ПАЛАТЫ / I CHOOSE THE TYPE OF MEMBERSHIP; SERVICE MENTIONED BELOW AND WIRE THE APPLICABLE AMOUNT INTO ACCOUNT NUMBER: IBAN: BE62 2100 5599 90-61; BIC: GEBABEBB

TYPE OF MEMBERSHIP / SERVICE ВИД ЧЛЕНСТВА / УСЛУГА	FEES	
Annual membership for Individuals Годовое членство для частного лица	300,00 EUR (no VAT applicable**)	<input type="checkbox"/>
Annual membership for companies with 2 - 50 employees Годовое членство для компаний с 2 - 50 сотрудниками	500,00 EUR (no VAT applicable**)	<input type="checkbox"/>
Annual membership for companies with more than 50 employees Годовое членство для компании с более, чем 50 сотрудниками	700,00 EUR (no VAT applicable**)	<input type="checkbox"/>
Annual honorary membership Почетное членство на 1 год	2.500,00 EUR (no VAT applicable**)	<input type="checkbox"/>
Banner on our website www.ccblr.org (for 1 year, in swf-format) Размещение рекламного баннера на сайте Палаты (1 год, swf формат)	1.210,00 EUR (21 % VAT included)	<input type="checkbox"/>
Logo in newsletter East Inform (on first page, for 1 year) Размещение логотипа компании в информационном бюллетене East Inform (на обложке, 1 год)	1.210,00 EUR (21 % VAT included)	<input type="checkbox"/>
1 page in East Inform (for 1 n°) 1 страница в East Inform (в 1 выпуске)	544,50 EUR (21 % VAT included)	<input type="checkbox"/>
1/2 page in East Inform (for 1 n°) 1/2 страницы в East Inform (в 1 выпуске)	302,50 EUR (21 % VAT included)	<input type="checkbox"/>
Press Release Пресс релизы	free for the members	<input type="checkbox"/>

DATE / DATA: \_\_\_\_\_ SIGNATURE / ПОДПИСЬ: \_\_\_\_\_

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