

# **EAST INFORM**

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THE BELGIAN-LUXEMBOURG CHAMBER OF COMMERCE FOR RUSSIA AND BELARUS



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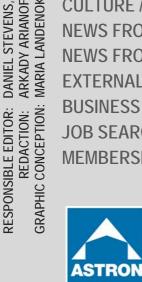
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**ASTRAKHAN MISSION** 21 - 24 APRIL 2016

CCBLR GENERAL ASSEMBLY 23 MAY 2016

**VLADIVOSTOK FREE PORT** 30 AUGUST - 4 SEPTEMBER 2016



**ARKADY ARIANOFF** 

MARIA LANDENOK















## 21 - 24 APRIL 2016, ASTRAKHAN (CASPIAN SEA REGION, RUSSIA) BELGIAN-LUXEMBOURG TRADE MISSION TO ASTRAKHAN

Excellency, Dear Member, Dear Madam, Dear Sir,

On behalf of the Belgian-Luxembourg Chamber of Commerce for Russia & Belarus (CCBLR), and "Lukoil", we have the honor to invite you to participate at the Belgian-Luxembourg Trade Mission to Astrakhan from 21 to 24 April 2016. The Mission aims to help member companies to explore the available business opportunities in the Astrakhan region with the support of Lukoil company.

Astrakhan - Russia's key point in the Caspian Sea area: this region borders Kazakhstan by land, Azerbaijan, Iran, Kazakhstan and Turkmenistan by sea. 455 foreign capital companies incorporated in the Astrakhan region. Special economic zone is being set up within the boundaries of the Narimanovsky Municipal District of the Astrakhan region.

### Main sectors of economy:

- oil and gas industry.
- transport and port logistics (dredging operation), ship-building,
- agriculture and processing industries, food and fisheries,
- machineries,
- trade & tourism.

### **Program**

Day 1 Thursday 21 April

**Evening Briefing** 

### Day 2 Friday 22 April

- Governor H.E. Mr. A.A. Zhilkin reception & matchmaking meetings with prospective business partners from the Caspian Sea Region
- Individual meetings with the Members of the Regional Government in charge of the respective sectors (Trade, Investments, Industry, Healthcare, Agriculture, etc.)
- Visit of "Lukoil" corporate training center
- Business diner with a view on the Volga River

### Day 3 Saturday 23 April

- Participation at "Vobla-2016" fishing festival & visit of Astrakhan Fish Market
- Meetings at the Astrakhan Corporate studying center
- Visit to Astrakhan-city Kremlin, National History Museum
- Diner with a view on Volga River and concert program

## **3 OUR INVITATIONS**

### Registration fee

- CCBLR member: free of charge for 1 person, EUR 100 (excluding VAT) for the second person from the same company or in case of non-participation after confirmed registration.
- For non-members: EUR 250 (excluding VAT) non-refundable registration fee.

We will be glad to provide you with more detailed information on flights and hotel costs (not included in the registration fees) upon your request, here is also a link to the invitation of our Partner office in Moscow: <a href="http://www.ccblr.com/OI/ASTRAKHAN\_MISSION\_2016.pdf">http://www.ccblr.com/OI/ASTRAKHAN\_MISSION\_2016.pdf</a>

Hotel of our delegation: The Grand Hotel Astrakhan at Kuybysheva, 69, Astrakhan, Astrakhan, Oblast, Russia, 414056, T +7 (8512) 48 25 25, <a href="mailto:booking@grand-hotel-astrakhan.com">booking@grand-hotel-astrakhan.com</a>

Please note also, that Lukoil has booked 15 rooms for this mission, so we advise you to mention that you are part of our group (estimated room rate EUR +/- 80 per 1 night).

Flight Brussels-Astrakhan-Brussels: EUR +/- 400 (Aeroflot)

### Registration form

Please provide us with your registration form before 15 April 2016 to Maria.Landenok.CCBLR@gmail.com with a copy to A.Arianoff@ccblr.org: Full name, Title/position, Company, Company's area(s) of activity, Address, VAT number, Phone number/Email/website, Request on interpreter services.

Organizers
Lukoil, CCBLR,
Partner office of CCBLR in Moscow







### Contacts:

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#### Partner office of CCBLR in Moscow,

Novinskiy boulevard, 18 building 1, office 8, Moscow, 121069, Russia Mr Oleg Prozorov, General Director of The Belgian-Luxembourg Chamber of Commerce in the Russian Federation RU Mob: +74993903594, LUX Mob: +352661444661, Moscow@CCBLR.com

SOURCE OF PICTURES: OFFICIAL WEBSITE OF ASTRAKHAN CITY HTTP://ASTRGOROD.RU/



## 20 APRIL 2016, BRUSSELS RUSSIAN BUSINESS CULTURE NIGHT

On behalf of the Belgian-Luxembourg Chamber of Commerce for Russia & Belarus, and the International School of Protocol & Diplomacy (ISPD+ Innovation in Diplomacy), you are kindly invited for a Russian Business Culture Night to learn more about Russian culture, society and mind-set in the CIS countries.

Mr. Luc Jones, author of the book "Why Russians Don't Smile", will deliver the main keynote speech about the realities and advantages of doing business in Russia, in addition to inspiring Russian insights, after which an interesting cultural programme and Russian finger food will conclude the soirée. Link to the text of the book: http://ccblr.org/en/business/443/doing-business.html

Our vice-president Mr Daniel Stevens will also give some words on a new project for a Moscow exhibition that could boost the image of Belgian enterprises in Russia.

The event will take place on 20 April 2016, at 18h00 until 20h30, in the InesPires Gallery located at Rue Major René Dubreucq 21, 1050 Brussels (next to Place de Londres). Please note that the number of participants is strictly limited to 60 people, on a first come, first served basis.

Register free of charge by email before 14 April: maria.landenok-ex@solvay.com

Organizers: CCBLR,

the International School of Protocol & Diplomacv



## **5 OUR INVITATIONS**

### 23 MAY 2016 / BRUSSELS

## **Annual CCBLR General Assembly**

followed by experience-sharing meeting "Working in Russia: theory & practice"

- How to find the right people and structure employment in Russia (social security, tax and immigration aspects)
- Analysis of the Russian economic situation
- Two success stories

Organized by NautaDutilh, Alrud and CCBLR

• NautaDutilh

### **DRAFT PROGRAMME**

16:00 Registration

16:30 CCBLR General Assembly (free of charge)

17:00 Welcome words by Bert De Graeve (Chairman of the Board of Directors of "Bekaert", CCBLR President)

17:05 Presentations moderated by Kurt Demeyere (Senior Associate "NautaDutilh", CCBLR Vice-President)

- 17:10 17:40 Irina Anyukhina and Maria Gnutova (Partner and Senior Associate at "AlRud", one of the leading Russian business law firms): Selected Topics of Russian Labor, Immigration and Tax law (including secondments to Russia)
- 17:40 18:00 Nina Carree (HR Expert for Russia and CIS): Tips & Tricks of Finding the Right People for Your Projects in Russia
- 18:00 18:20 **Kyoto Van Herreweghe** (Associate at "NautaDutilh" Brussels): The Russian Social Security System from an EU Perspective
- 18:20 18:40 Gunter Deuber and Harald Stoffaneller (Director/Head of CEE Research and Chief Representative France & Belgium at "Raiffeisen Bank International"): Russian Economy Adjusting to the "New Reality"
- 18:40 19:15 Ronny Winter (CCO "Containerships" Belgium) and Svetlana Sloviantchyk (Commercial Director Russia and CIS at "Vergokan Group"): Doing Business in Russia: Two Success Stories

19.15 Q&A

19.30 - 21.00 Reception

<u>PLACE</u>: Chaussée de La Hulpe 120 Terhulpsesteenweg, 1000 Brussels, Belgium

<u>REGISTRATION FEE</u> for CCBLR members/non-CCBLR members from 17:00: EUR 40/EUR 60 (excluding VAT). Please note that the number of participants (except for the General Assembly only) is strictly limited to 75 people, on a first come, first served basis.

### **REGISTRATION FORM**

Please fill out the registration form below and submit it before 18 May 2016 to <a href="Maria.Landenok.CCBLR@gmail.com">Maria.Landenok.CCBLR@gmail.com</a> with a copy to <a href="Maria.Landenok.CCBLR@gmail.com">A.Arianoff@ccblr.org</a>. Please note that the number of participants is strictly limited to 75 people, on a first come, first served basis.

Full name:

Title/position:

Company:

Company's area(s) of activity:

Address:

VAT number:

Phone number/Email/website:

I will be present for:

the entire program
the general assembly (16.30 - 17.00) (free of charge)

the presentations (17.00 - 19.30)the reception (19.30 - 21.00)

DATE: SIGNATURE:

<u>CONTACTS:</u> Mr Arkady Arianoff Ms Maria Landenok

M +32 473 94 86 55 T +32 2 264 36 53, M +32 487 88 81 46

a.arianoff@ccblr.org maria.landenok.ccblr@gmail.com

## 30.08 - 04.09.2016 / VLADIVOSTOK (RUSSIA)

BELGIAN - LUXEMBOURG ECONOMIC MISSION IN VLADIVOSTOK (RUSSIA)

From 30 August to 4 September 2016 we plan to take part in the II Eastern Economic Forum (EEF) scheduled for 2-3 September 2016. In Russia's Far Eastern city of Vladivostok this forum will bring together business and government representatives, industry experts from Russia and Asia-Pacific countries to discuss the economic potential of Russia's Far East, as well as cooperation and investment opportunities.

THE MISSION WILL BE LED BY OUR AMBASSADOR, MR. H.E. ALEX VAN MEEUWEN.

12 priority sectors, such as construction industry, metallurgy, energy, machine building, shipbuilding, telecommunications, agriculture, chemicals, textile and cement industries, are involved. The new businesses in the Free Port of Vladivostok receive significant tax benefits and other preferences.

Draft programn	<u>ne</u>	_		
Date	Action	Venue		
30 August				
12.25	Departure from the Brussels			
(Belgian time)	Aeroflot (flight SU 2169)	EASTERN		
31 August	Analysis to the sime of	ECONOMIC		
12.15	Arrival to the airport Vladivostok	ECONOMIC		
(local time)	B2B organized by local CCI	FORUM		
16.30	Networking Cocktail	1 OKOP1		
18.30	Networking obektuii			
1 September	visit of port Vladivostok and Nakhodka, meeting with the port Authorities			
2 - 3	participation at the EASTERN INVEST FORUM, your presentations,	Campus of Far Eastern		
September	meeting with the Governor, Regional Minister of Economy and	Federal University		
	investment policy and other present personalities. (Organization of	(FEFU) on Russky		
	your personnal meeting and presentation), networking reception.	Ísland (Vladivostok)		
4 September				
tbc	Departure from the airport Vladivostok (flight of "Aeroflot " (SU 1701)			
22.20	Arrival to Brussels			

<u>Registration fees</u> (including only the preparation and organization of the mission, participation at forum programme, B2B):

- for CCBLR members 600,00 EUR (VAT 21% excluded)
- for non CCBLR members 800,00 EUR (VAT 21% excluded)

### **Estimated costs:**

Hotel for 4 nights: 250,00 EUR

Flights Brussels-Vladivostok-Brussels: 750,00 EUR

Other costs (e.g. transfers from airport to hotel or forum facilities, visit of the ports, cocktails) will be at your charge.

Please contact us for more detailed information and registration: <u>A.Arianoff@ccblr.org</u> with the copy on Maria.Landenok.CCBLR@gmail.com.

### REDUCED INSURANCE PAYMENT RATES

7,6 % The total amount of payments for 10 years for the residents for 3 years after adoption of the law

5 years Tax exemption profit, property, land

**VAT PREFERENCE** 

10 days Fast-track reimbursement procedure

## RESULTS OF VLADIVOSTOK FORUM'15:

№ 109 agreements signed
➢ total value of contracts: over

1.8 RUB trillion

## IMPORTANT: REQUEST FOR YOUR OPINION

Russian Federal Customs Service currently explores best practices of leading private sector stakeholders in implementation of information, telecommunication and other technology solutions in customs environment.

Your assistance in sharing Your experience as outlined in questionnaire here below would significantly help us in bringing further improvements and strengthening cooperation with private sector in customs domain.

- 1. Information and telecommunication equipment and software
- 1.1 Which operating systems are applied in server equipment and in workstations (OS names and versions/modifications)?
- 1.2 What types of data base management systems are in use?
- 1.3 Which general purpose software tools are employed (office suites, etc.)?
- 1.4 What software is applied in domains of human resources management, financial and operating accounting, record keeping.
- 1.5 Name, manufacturer and major features of routers and switches in use?
- 2. Hardware and software data protection tools
- 2.1 What categories of restricted data are set?
- 2.2 Which restricted data categories cover the information on customs clearance of goods and transport provided by economic operators and processed in customs information systems.
- 2.3 How the information on risks and results of enforcement actions taken within customs control and customs clearance is categorized and protected.
- 3. Technical means of customs control
- 3.1 Which inspection and x-ray equipment is used (name, manufacturer, key features)?
- 3.2 What types of inspection systems are in place (name, manufacturer, key features)?
- 3.3 Other employed technical means of customs control (name, manufacturer, key features), including:
- Portable videoscopes and other portal visual inspection systems of hard to reach areas.
- Portable appliances for remote sensing of loose/bulk and homogenous cargoes.
- Portal appliances for remote detection of narcotics and explosives.
- Portal appliances for remote detection of non-homogeneities and hidden areas.
- Human body scanners for detection of cavity concealments.
- Portal appliances for chemical substances and/or compounds content testing.
- Portal appliances for analysis of metals, alloys and articles based thereon.
- Portal devices and hard/software complex apparatus for examination of documents, bank notes and protected papers.
- Portal appliances for detection of falsification of vehicles identification numbers.
- Wood species determination portal appliances.
- Ozone depleting substances determination portal appliances.

Please send your responds to Mr. Vladimir Ivin, Representative of Federal Customs Service of Russia in Belgium, <a href="mailto:lvin.customs@mail.ru">lvin.customs@mail.ru</a> with the copy to <a href="mailto:Maria.Landenok-EX@solvay.com">Maria.Landenok-EX@solvay.com</a>.



### CCBLR MOSCOW ASSOCIATED OFFICE

On March 17, BLCC was partner of Russian Arbitration Association event in Moscow

Mr Gaëtan Zeyen - Chairman of the Arbitration Court of BLCC in the Russian Federation was a key speaker of this important event

The topics of the conference becomes:

- Current trends in regulating and monitoring insurance activities and their impact on the insurance sector
- Current trends in the development of judicial practice in the insurance industry
  - Main aspects of settling insurance disputes
  - · Alternative methods of settling insurance disputes



On March 19, at the invitation of the Governor of the region of Altai Alexander Karlin, the Head of the Belgium-Luxembourg Chamber of Commerce in Russia, Oleg Prozorov visited 11th International Travel Fair "Intourmarket 2016", the meeting was also attended by the Ambassador extraordinary and plenipotentiary of the Republic of Malta, HE Carmel Brincat.

The sides summed up the results of development in tourism sector in 2015, the invitees discussed opportunities for tourism and ways to promote the tourism products of the Altai territory in Europe.

Between Belgium-Luxembourg Chamber of Commerce and the Altai Region in 2014 had been signed an agreement on the development of tourism cooperation.





On March 21, in presence of HIH Grand Duke of Russia George Romanoff (BLCC Russia Honorary President) and by Ambassadors, among 450 business and community leaders, the Belgian-Luxembourg Chamber of Commerce in Russia hosted its 3th Annual Meeting & 2nd anniversary Gala -reception at CCI RF Congress Center.

In his welcome address Honorary President BLTP HIH Grand Duke Georgy Romanoff said that within two years CCBLR Partner office in Moscow has become an effective center, uniting the Russian, Belgian and Luxembourg businesses. He expressed confidence that the current economic difficulties caused by the complex geo-political situation "could be and should be resolved. He noted: "Our meetings, discussions and expertise - a joint efforts by searching

for the most efficient ways of cooperation that will help to insure the benefits to our peoples".

Chairman of the Board BLTP in Russia Arkady Arianoff drew attention of the guests to the fact that in the past years Russia has become an important In his address to reception guests, Head of BLCC Russia Oleg Prozorov, urged all business and officials to continue doing their best and demonstrate initiative. He said this would help create favourable conditions for investors in the country and lay a solid foundation



trading partner of many countries, including Belgium and Luxembourg. "Today, Belgian and Luxembourg import from Russia is twice more, that that our export to Russia. Our common interest is in stimulating this trade. Today, 46 Belgian and 10 Luxembourg companies have their production facilities in Russia.



We believe that our company has enough expertise and technology, we can offer to Russian enterprises, including modernization of their production", - said Mr. Arianoff.

Chairman of BLCC Arkady Arianoff congratulated the entrepreneurs and BLCC team in Moscow and wished them a prosperous new departure.

BLCC members and guests also received congratulatory messages from HE Ambassador of Belgium in Russia Alex Van Meeuwen, Deputy Head of Luxembourg Embassy Mr Gilles Bauer, Vice President of Russian CCI Georgi Petrov.

for Russia's consistent and dynamic development.

During the reception, the new members of BLCC received awards and diploma of membership. Presenting sponsors included LUKOIL, RCB BANK, AGC, SOLVAY, LHOIST, ZIEGLER, GOSSELIN GROUP, BRUSSELS AIRLINES, PAIN QUOTIDIEN and SUN INBEV.



On March 23, the Head of BLCC in Russia Oleg Prozorov took part in Moscow Economic Forum conference dedicated to the theme "Russian-European economic relations: survival in times of crisis" with the representative of the Chamber of Commerce of other EU countries and industry association, the participants were:

Axel Lebahn (East-Expert of Deutschen Bank), Vittorio Torrembini (Vice-president of the Association of Italian Entrepreneurs in Russia), Gerd Lenga (Chairman of the German Association for Economic Cooperation), Tadzio Schilling (Swiss BA), Thomas Kerhuel (Commercial Director at CCI France-Russia).

Moscow Economic Forum is an international expert platform for working out strategic decisions and anticrisis programs aimed at the development of Russia's economic policy.

At the forum the contradictions of the course of Russia's development dominant today are analysed, the potential of alternative development and opportunities for its implementation are evaluated.





## RUSSIAN GAZPROM AND BELGIAN FLUXYS TO DEVELOP SMALL-SCALE LNG IN EUROPE

Belgium-based Fluxys has signed a framework agreement to co-operate in small-scale LNG distribution in Europe with Russia-based energy giant Gazprom, which is seeking to diversify its export base and to tap growing demand in Europe.

Gazprom deputy chairman Alexander Medvedev signed the agreement with Fluxys managing director and chief executive Pascal de Buck at a meeting this week in Paris.

The two companies plan "to collaborate on joint projects for the construction and operation of LNG-receiving terminals, LNG filling stations and LNG-bunkering infrastructure in Europe" but gave no further detail on what form that collaboration may take.

Fluxys LNG is a leading industry player in Belgium and France. It owns and operates Zeebrugge LNG terminal, which will become home later this year to a dedicated LNG bunker-supply ship, one of just five such ships on order worldwide.

Japan's NYK and Mitsubishi, and Engie of France will position the 5,100m³ vessel at the Fluxys terminal to supply fuel to LNG-powered vessels serving the main North Sea and Baltic trades.

Fluxys holds a 25 per cent stake in Dunkirk LNG, in partnership with EDF and Total, and is a partner in Gaz-Opale, which will operate the new French import terminal, which is expected to open this summer. It will handle LNG carriers of 130,000 m<sup>3</sup> -170,000 m<sup>3</sup>.

Mr Medvedev said small-scale LNG "is one of the key growth areas in European gas consumption. By developing this segment, Gazprom will further diversify its export potential and increase its supply of sustainable energy to Europe".

Developing small-scale LNG infrastructure "is key to putting the European Union sustainable alternative fuels strategy into practice", Mr de Buck said.

"It will enable small-scale LNG to further unlock its vast potential to mitigate the environmental and health impact of shipping, long-haulage transport by truck and remote industrial sites not connected into a pipe gas network".

SOURCE: 31 MAR 2016 BY KAREN THOMAS, HTTPS://WWW.LNGWORLDNEWS.COM/FLUXYS-GAZPROM-JOIN-FORCES-ON-SMALL-SCALE-LNG FOUNDED ON 01/04/2016

## 'SIGNS OF IMPROVEMENT': RECESSION IN RUSSIAN ECONOMY MAY SOON BE OVER

The Russian economy is showing positive dynamics not only because of an increase in exports and investments but also because of the rising household consumption, Business Insider reported.

The latest data from Russia shows that the darkest days for the Russian economy may soon be over. Analysts say that after a long period of recession the

economic situation in Russia is expected to stabilize in the near future, Business Insider reported.

In the fourth quarter of 2015, Russia's GDP shrank 3.8 percent year-over-year, according to the data from the Russian Statistics Agency published on Friday.

British think tank Capital Economics said that the actual number may be lower when "one-off factors" are considered.

One of those factors is a boom in household consumption in the fourth quarter of 2014, amid the falling ruble.

"The key driver of the sharper fall in Q4 GDP compared to Q3 was a steeper slump in household consumption. However, this was the result of unfavorable base effects as consumer spending boomed in Q4 2014 on the back of panic-buying spurred by the collapse of the ruble," Capital Economic's analyst Liza Ermolenko was quoted as saying.

Thus, the GDP outlook may have finally turned out to be more positive, the article read.

In addition to consumption growth, the Russian economy is showing other signs of improvement against the previous year. The slump in fixed investments lessened, and exports rose.

"Putting all of this together, today's figures confirm that underlying conditions in the Russian economy improved in Q4. And more recent monthly activity data suggest that this continued in the first quarter of this year with output probably contracting by around 2.5 percent year over year," the analyst said.

## COOPERATION WITH RUSSIA WILL 'BREATHE NEW LIFE INTO AUSTRIAN BUSINESS'

Austria is seeking normal ties with Russia. One of the steps to establish normal relations between Vienna and Moscow was an agreement signed recently by Austrian oil producer OMV AG and Russian energy giant Gazprom.

## AUSTRIAN MP SET TO PROPOSE PUTIN PLAN OF JOINT TRADE ZONE 'FROM LISBON TO VLADIVOSTOK'

Western sanctions against Russia make no sense, Austrian politician Christoph Leitl said in an interview with APA agency.

Read more: http://sputniknews.com/business/20160404/#ixzz45E GgOzQun

## PLAN B: THIS IS HOW WESTERN BANKS ARE BYPASSING ANTI-RUSSIAN SANCTIONS

Western banks want to make money from Russian bonds, but without violating the Western anti-Russian sanctions regime, Russian media reported. <a href="http://sputniknews.com/business/20160404/#ixzz45EH">http://sputniknews.com/business/20160404/#ixzz45EH</a> 3nTYj

## SANCTIONS AFTERMATH: ITALY LOSES €3.5 BILLION ANNUALLY IN EXPORTS TO RUSSIA

Due of anti-Russia sanctions, Italy's economy is suffering €3.5 billion (US\$4 billion) in losses annually, according to the Vice President of Association of Italian Entrepreneurs, Vittorio Torrembini.

Read more: http://sputniknews.com/business/20160404/#ixzz45EH Kj02W

## RUSSIAN CENTRAL BANK EXPECTS ECONOMY TO RESUME GROWTH WITHIN THREE YEARS

The head of Russia's Central Bank expects the country's economy to start growing within three years.

The Russian Central Bank expects Russia's economy to resume growth within three years under any scenario, the bank's head, Elvira Nabiullina, said on Friday.

"Overall, our estimates show that in the mid-term Russian economy will adapt to changes in external conditions, even if they are more considerable. All our scenarios suggest that over three-year horizon the GDP growth will become positive and inflation will reach the 4 percent target," Nabiullina said during a press conference following the bank's Board of Directors meeting.

"As for a number of government recommendations not to participate in the placement of sovereign Russian bonds, there are other markets. I hope we would be able to take advantage of opportunities presented by other markets, although the overall financial market situation demonstrates interest in Russian assets, and we see that," Nabiullina said.

"Incidentally, investors' interest in Russian assets is appearing and we notice it with various financial figures, indicators, CDS [credit default swap] spreads and so on. But there are these limitations. I hope the Finance Ministry will undertake an appropriate policy and together with banks will be able to attract the needed funds."

The bank chief noted that the ministry has the ability to replace resources by borrowing from the domestic market, which she argued has sufficient market capacity.

## RUSSIAN CENTRAL BANK BUILDS MONETARY POLICY ON 4% BASELINE INFLATION TARGET

"In the baseline scenario, we see that we are set to reach the target of 4 percent. In a risk scenario, our inflation forecast for the end of 2017 is 5.2 percent. Here, the chances of falling short are quite high," Nabiullina said.

The baseline target can be reached by following a moderate monetary policy, she added.

### RUSSIAN ECONOMY REMAINS CHALLENGE

The head of Central Bank: "The situation in the Russian economy remains challenging but it is already close to the stabilization". The Central Bank expects the GDP to decline 1,3-1,5% with average oil price at USD 30 per barrel (Citigroup forecasts a decline of 0.5% with oil at USD 40, as reported in yesterday's RMI report). She sees the emphasis in Russian economics to shift from exports of raw materials to import substitution (agriculture, food industry, chemical industry); which is quite obvious. However, the lack of mobility in the work force and low investment activity hasten the pace of the change.

MAIN SOURCE: HTTP://SPUTNIKNEWS.COM

## **CULTURE**

RUSSIAN CENTRE OF SCIENCE AND CULTURE IN BELGIUM Rue du Méridien 21, 1210 Brussels, Tel: +322 219 01 33

FR: http://www.centreculturelrusse.be/fr/event/allevents
NL: http://www.centreculturelrusse.be/nl/event/allevents
RU: http://www.centreculturelrusse.be/ru/event/allevents

RUSSIAN CENTRE OF SCIENCE AND CULTURE IN LUXEMBOURG 32 rue Goethe, L-1637 Luxembourg, Tel: +352 264 803 22

> lux.rs.gov.ru/fr centerrusse@pt.lu

SPOETNIK ANTWERPEN http://spoetnikantwerpen.org/?q=en/node/11

> RUSSIAN EVENTS HTTP://www.vava.be/

## BELARUS' MERCHANDISE IMPORT 14.5% DOWN IN JANUARY-FEBRUARY

In January-February 2016 Belarus' merchandise import dropped by 14.5% from January-February 2015, BelTA learned from the website of the National Statistics Committee of Belarus.

In money terms Belarus' merchandise import totaled \$3.5 billion in the first two months of the year, with export down by 20% to \$3.19 billion. Belarus' overall merchandise trade went down by 17.2% to reach \$6.774 billion. The deficit of Belarus' merchandise trade reached \$394.2 million.

Belarus' trade with the CIS states amounted to \$3.871 billion, 11.2% down. Export shrank by 8% to \$1.679 billion, with import 13.5% down to \$2.192 billion.

Belarus' trade with non-CIS states amounted to \$2.903 billion, 24% down. Export plunged by 30.1% to \$1.511 billion, with import 15.9% down to \$1.392 billion. The surplus of Belarus' merchandise trade with non-CIS states stood at \$118.9 million.

Belarus-EU trade reached \$1.798 billion, 78% as against the same period of last year. Export dropped by 26.6% to \$1,117.9 million. Import went down by 12.9% to slightly more than \$680 million. The surplus of Belarus' merchandise trade with the European Union was close to \$437.3 million.

## BELARUS TO INTRODUCE INNOVATIVE LOCAL DEVELOPMENT APPROACH IN ITS 30 AREAS

The signed memorandums are symbols of readiness of the 30 pilot areas in Belarus to try an area-based development approach oriented on small towns and rural areas.

## MERGER OF BELARUSIAN MAZ, RUSSIAN KAMAZ VIEWED AS BENEFICIAL FOR BOTH NATIONS

"Our nations would benefit from it," noted the Ambassador. "Integration and manufacturing cooperation are necessary, including for the sake of raising standards of cooperation between the economies."

## VARENITSA: EEU DEVELOPMENT BANKS ARE SET TO PLAY A VITAL ROLE IN THE SILK ROAD ECONOMIC BELT PROJECT

Ivan Varenitsa emphasized the importance of the initiative proposed by Chinese President Xi Jinping to launch a large-scale Silk Road Economic Belt project.

## PREPARATIONS FOR BELARUS' WTO MEMBERSHIP MAY BE COMPLETED WITHIN A YEAR

International experts do not rule out the possibility that all the preparations for Belarus' WTO entry may be completed within a year.

## PROPOSALS TO SIMPLIFY ADMINISTRATIVE PROCEDURES FOR PRIVATE BUSINESS IN DEVELOPMENT IN BELARUS

The working group has been tasked with preparing proposals on ways to improve the legislation that regulate administrative procedures concerning legal persons and self-employed businessmen.

## EEU CUSTOMS CODE TO ENTER INTO FORCE BY MID-2017

The draft Customs Code is nearly ready. There are still issues on which we still need to agree. The Commission has been intensively working on this, Mukai Kadyrkulov said.

## BELARUS NAMED RUSSIA'S TOP TRADING PARTNER IN CIS AGAIN

According to the official, in 2015 Belarus-Russia trade totaled \$25 billion. Belarus is followed by Kazakhstan with \$15 billion. Ukraine has been downgraded to the third place. Ukraine was Russia's top trading partner in the CIS prior to 2014.

SOURCE: HTTP://ENG.BELTA.BY/

## FERMETURE TEMPORAIRE DU CONSULAT HONORAIRE À ALMATY

Notre Consul Honoraire à Almaty, Monsieur Daniel PARISSE, a quitté ses fonctions le 5 avril dernier, après 23 ans passés à Almaty. Il exerçait depuis février 1995 la fonction de Consul Honoraire. Au cours de ces années, il a tissé un vaste réseau de relations et d'amis et a apporté une contribution très appréciée au développement des relations bilatérales entre la Belgique et le Kazakhstan. La communauté belge et les Belges de passage ont toujours pu compter sur l'assistance efficace de M. Parisse ainsi que sur celle de sa collaboratrice, Mme Irina KRALYUK.

De 1995 jusqu'à l'ouverture de l'ambassade de Belgique à Astana en 2006, M. Parisse était le seul représentant officiel de la Belgique résidant en permanence au Kazakhstan. Par la suite, la collaboration qui s'est établie entre l'ambassade et le consulat honoraire a été exemplaire. L'ensemble du personnel de l'ambassade gardera le souvenir de la grande courtoisie et de la compétence de M. Parisse.

Lors d'une cérémonie organisée en son honneur le 5 avril (photos), M. Parisse a reçu la distinction honorifique de chevalier de l'Ordre de Léopold, en reconnaissance des services rendus à l'Etat belge, ainsi qu'un diplôme de remerciements délivré par le Ministère des Affaires étrangères du Kazakhstan.

La désignation d'un nouveau Consul honoraire est prévue dans un proche avenir. Dans l'intervalle, le Consulat est momentanément fermé. En cas de besoin, veuillez vous adresser à l'Ambassade de Belgique à Astana.

Michel PEETERMANS Ambassadeur de Belgique au Kazakhstan

## TIJDELIJKE SLUITING VAN DE FRECONSULAAT IN ALMATY

Onze Ereconsul te Almaty, de heer Daniel PARISSE, heeft op 5 april zijn functie verlaten, na 23 jaar in dienst te zijn geweest in Almaty. Vanaf februari 1995 oefende hij de functie van ereconsul uit. In de loop van de jaren heeft hij een uitgebreid netwerk van relaties en vrienden uitgebouwd en een waardevolle bijdrage geleverd aan de ontwikkeling van de bilaterale betrekkingen tussen België en Kazachstan. Zowel de Belgische gemeenschap, als de Belgen op bezoek, hebben altijd op de effectieve hulpverlening van de heer Parisse, evenals die van zijn medewerkster, mevrouw Irina KRALYUK, kunnen rekenen.

Vanaf 1995 tot de opening van de Ambassade van België te Astana in 2006 was de heer Parisse de enige officiële permanente vertegenwoordiger van België in Kazachstan. De samenwerking tussen de ambassade en het ereconsulaat is altijd uitstekend geweest. Alle personeelsleden van de ambassade zullen de grote hoffelijkheid en bekwaamheid van de heer Parisse blijven herinneren.

Tijdens de ceremonie die op 5 april ter zijne ere plaatsvond (foto's), werd aan de heer Parisse de eer van Ridder in de Orde van Leopold verleend als teken van erkenning van zijn diensten aan de Belgische Staat, alsook een dankwoord, afgegeven door het ministerie van Buitenlandse zaken van Kazachstan.

De aanstelling van een nieuwe Ereconsul wordt in de nabije toekomst verwacht. In tussentijd is het Consulaat tijdelijk gesloten. In geval van nood gelieve contact met de Belgische Ambassade in Astana op te nemen.

Michel PEETERMANS Ambassadeur van België naar Kazachstan

Farewell evening, Almaty, FLR: Mr. Daniel PARISSE (Past Consul), H.E. Mr. Michel PEETERMANS (Ambassador of Belgium to Kazakhstan), Denis VAN DEN WEGHE (CCBLR Director) ↓



## CALENDAR OF THE MOST SIGNIFICANT EXHIBITIONS IN **BELARUS** IN APRIL - SEPTEMBER 2016

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## 21 – 22.04.2016 / BREST (BELARUS) THE FIRST INTERNATIONAL B2B CONTACT FAIR "BREST 2016"

The First International B2B Contact Fair "Brest 2016" (hereinafter – The Fair) will be held on 21-22 April 2016 in Brest, Belarus, under the auspices of Brest branch of the Belarusian Chamber of Commerce & Industry as well as Brest Regional Executive Committee.

This event will serve as a business platform for demonstration of economic and investment potential of Brest region and major investment projects as well as an international communication site for acknowledged representatives of Belarusian and foreign business circles, government agencies, public organizations and mass media.

Special attention will be paid to creation of attractive conditions for private investments in production, infrastructure, tourism, including those made on the basis of state - private partnership. The Fair will contribute to the strengthening of inter-regional business cooperation, providing favorable settings for signing of mutually beneficial contracts, searching for new export markets.

The exhibition, held within the framework of the Fair will present the Belarusian products, goods and services of the following sectors: mechanical engineering and industrial machinery, agriculture, food industry, chemical industry, construction materials, light industry, transportation and logistics, information technology and telecommunications. Foreign business representatives are warmly welcomed to participate. Taking part in the Fair provides an opportunity to enter the Belarusian market, to study the competitive environment in the region, to obtain information about investment conditions and economic management in Belarus, to find a comprehensive solution of a wide range of marketing objectives.

Potential partners will be invited to visit their Belarusian counterparts, conduct business meetings and negotiations. Any enterprise, regardless of ownership type is eligible to take part in the Fair.

The Fair is organized by the Foreign Economic Cooperation Department of the Brest branch of the Belarusian Chamber of Commerce & Industry. Contact tel. / fax: +375 162 21-81-02, 20-80-80, 21-80-36, e-mail: ved@ccibrest.by.

We are confident that the International B2B Contact Fair "Brest 2016" will launch many new interesting initiatives in various economic segments!

http://www.brest-forum.by/index.php/en/about-forume

## 03-06.05.2016 / MINSK (BELARUS) BELARUSIAN INDUSTRIAL FORUM

Venue: The Republic of Belarus, Minsk, 20/2 Pobediteley Avenue (football area)

Belarusian May 3-6, Minsk INDUSTRIAL FORUM International exhibition project Realizing under the patronage of the Government of the Republic of Belarus

We invite You to participate in the international specialized exhibitions of the Belarusian Industrial Forum-2016:

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PROMEXPO – MODERN WORKS

Equipment, instruments, and materials for industrial enterprises. Industrial products

PROMENERGO - Power generating and electrical equipment for industry

ENERGY AND RESOURCE SAVING & ECOLOGY

Energy-efficient and resource-saving technologies, equipment and materials, environmental protection technologies in industry

SCIENCE AND INNOVATIONS

Scientific developments and advanced technologies, innovation products

Time and place: May 3 – 6, 2016. Roofed Soccer Arena.

20/2 Pobediteley av., Minsk, Belarus.

Organizer: Exhibition Company "EXPOFORUM".

The main goal of the Belarusian Industrial Forum is to assist enterprises and organizations of the Republic of Belarus to increase the output of high-tech competitive products on domestic and foreign markets, to introduce new technologies and equipment, to develop international cooperation, to attract foreign investments into the industry.





Prices: The participation fee includes: registration fee; the cost of renting exhibition area; the cost of renting exhibition stand and additional equipment, services. Payment is made on the accounts of the organizer. \* Prices are indicated in Russian rubles excluding VAT registration fee

Exhibitor pays registration fee in the amount of € 190 + VAT, which includes: information package, entering the information in an electronic catalog, publication of information about the participant in the Organizer's Web-site, 1 electronic copy of the catalog, an invitation for 2 persons at the evening event for the opening of the Belarusian industrial forum participants, 4 permanent passes and 50 single-use passes. Minimum stand area - 6 sq. meters. In the construction of stand from the system exhibition equipment involving the third party the cost of 1 sq.m. exhibition area is increased by 30%. The cost of 1 sq. m. of open exhibition area outside the pavilion - € 20 + VAT. The cost of "Correspondence participation" - 170 euro + VAT.

Organizer publishes an electronic catalogue on the basis of information provided by Exhibitor in the Application Form "Catalogue". The cost of entering information in the catalog is included in the registration fee.

Concerning freight forwarding and customs services please refer to OFFICIAL CUSTOMER AGENT of exhibitions -UP " Vystavochnyj Ekspeditor ".

Contact phone / fax: (+375 17) 2547593, 2547594, Pavlovich Natalia, info@ekspeditor.com, www.ekspeditor.com For registration of the participation is necessary until April 3, 2016 to send to the organizer certified by seal and signature of the authorized person of Entry forms, on the basis of which within ten days a participation contract is concluded.

Organizer address: EXPOFORUM Exhibition Company, 91 Pritytsky str., off. 432, 220140 Minsk, Belarus Nicolaevich Alexander – Head of International Department, e-mail: global@expoforum.by, Tel. /fax: (+375 17) 3143438, 3143430. http://www.expoforum.by.

## 20.05.2016 / GOMEL (BELARUS) XIII GOMEL ECONOMIC FORUM

The XIII Gomel Economic Forum will be held on 20 May 2016 under the auspices of the Gomel Regional Executive Committee. The Forum will be focused on investment cooperation and include the following thematic sections:

- agriculture and processing industry;
- construction, energy, ecology;
- trade and logistics;
- tourism and socio-economic development of territories:
- small and medium enterprises: conditions for sustainable development.

Part of the programme of the Forum will be visiting the XVII International universal trade fair "Spring in Gomel", where the participants of the Forum can learn more about the economic potential of Gomel Region.

Contacts: Andrey Trukhan, Head of Unit for Foreign Economic Activities

Tel.:+375 232 75-47-21, E-mail: ec-ved@oblispolkom-gomel.by, http://gomel-forum.by/

## 12 - 14.05.2016 / MINSK (BELARUS)

## SPORT AND HEALTH SPECIALIZED EXHIBITION TO BE HELD IN MINSK IN 2016

On 12-14 May 2016 the international specialized exhibition "SPORT & HEALTH WORLD – 2016" will be held in Minsk.

The exhibition will bring together those, who are interested in sport, medicine, recreation and beauty industry. It will include eight thematic sections: "Athletic Facilities. Engineering", "Sports Equipment and Stock", "Training Equipment. Fitness", "Sport in Entertainment Industry", "Technical Sports. Motosalon", "Sports Medicine. Sports Nutrition", "Healthy Lifestyle", "Medical and Health Tourism. Medical Insurance". The event will help to know how to improve your health and physical shape.

The Belarusian and foreign companies will present goods, equipment and services for sport, fitness, tourism and active leisure, equipment for team and extreme sports, rehabilitation equipment, pharmaceuticals, goods for maintaining health, youth and beauty.

The event will include an extensive business program, thematic seminars and conferences, meetings and consultations with experts of sports industry and medicine. The exhibitors will have an opportunity to find new consumers, distributors and suppliers, learn more about the current market trends.

At the exhibition there will be sports and entertainment program, various tastings, interactive areas, competitions, photo-zones, presentations and master classes. Visitors will be able to diagnose their health and get acquainted with effective methods of health improvement.

Opening hours for visitors:

Participation in the business program is free, but prior registration online is required (<u>www.belinterexpo.by</u>). Contacts:

Ms. Olga Molodzova (participation in the exhibition),

Tel./Fax: +375 17 290-72-57, +375 44 717-17-30, E-mail: om@belinterexpo.by

Ms. Katerina Suprun (participation in the business program, seminars and workshops)

Tel./Fax: +375 17 290-72-57, E-mail: katerina@belinterexpo.by

Ms. Anna Kaminskaya (information and media accreditation)

Tel.: +375 29 117-74-17, E-mail: ak@belinterexpo.by

Follow the exhibition updates online: <a href="www.belinterexpo.by">www.belinterexpo.by</a>, and in the official groups in social networks: Vkontakte and Facebook. Admission to the exhibition is free.

Venue: 20/2 Pobediteley Ave. (Roofed Soccer Arena).

## June 7 – 11, Minsk, Pobediteley Ave., 20/2 BELARUSIAN AGROINDUSTRIAL WEEK. BELAGRO – 2016

EXHIBITIONS "BELFERMA - 2016", "BELPRODUCT - 2016"

Key words: Agriculture, veterinary medicine; Livestock; Machinery, equipment and technology for the production and processing of agricultural products; Machinery, technologies and equipment for livestock and poultry, animal husbandry, veterinary medicine, feed and feed additives; Foodstuff and beverage

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The Organizer –
Minsk Expo CJSC
+375 17 226 90 84
+375 17 226 91 92
www.minskexpo.com/
minskexpo@solo.by

## September 6 – 9, Minsk, Pobediteley Ave., 20/2 BUDPRAGRES – 2016

24TH INTERNATIONAL SPECIALIZED EXHIBITION

Key words: Equipment, technologies, tools and materials for construction, building techniques

The Organizer –
Minsk Expo CJSC
+375 17 226 90 84
+375 17 226 91 92
www.minskexpo.com/
minskexpo@solo.by

## September 14 – 17, Minsk, Pobediteley Ave., 20/2 FURNITURE

23RD INTERNATIONAL SPECIALIZED EXHIBITION

Key words: Furniture, materials, accessories and spare parts; Furniture for dwellings, kitchens and offices; Lighting fixtures and accessories; Interior decoration

The Organizer – BelExpo RUE NEC +375 17 334 04 42 www.belexpo.by mebel@belexpo.by

## September 27–30, Minsk, Pobediteley Ave., 20/2 WOODWORKING – 2016

23RD INTERNATIONAL SPECIALIZED EXHIBITION

Key words: Production, processing and transporting of timber; Equipment and technologies for furniture and woodworking equipment; BIOENERGY; INTERNATIONAL SPECIALIZED SALON

The Organizer – Minsk Expo CJSC +375 17 226 90 84 +375 17 226 91 92 www.minskexpo.com/ minskexpo@solo.by

## September 27 – 30, Minsk, Pobediteley Ave., 20/2 MEDICINE AND HEALTH – 2016

24TH INTERNATIONAL SPECIALIZED EXHIBITION

Key words: Med technics, Pharmacy, Optics, Regenerative medicine, Cosmetology, Sports, Healthy food, Materials, tools and equipment

BEAUTY AND HEALTH – 2015 INTERNATIONAL SPECIALIZED SALON: Cosmetology and SPA

The Organizer –
BelExpo RUE NEC
+375 17 226 90 84
+375 17 226 91 92
www.minskexpo.com/
minskexpo@solo.by

SOURCE: BELARUS EMBASSY IN BELGIUM

## CALENDAR OF THE MOST SIGNIFICANT EXHIBITIONS IN KAZAKHSTAN IN APRIL 2016

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20 – 21.04.2016 / ASTANA (KAZAKHSTAN)

KAZAKHSTAN POWER & RENEWABLE ENERGY INVESTMENT CONFERENCE

Kazakhstan to launch over 100 renewable energy facilities by 2020

## **KAZAKHSTAN**









Kazakhstan is expected to become the biggest renewable energy player in the region and is taking further steps towards exploitation of its substantial alternative energy potential.

Euroconvention Global is inviting up to 150 renewable energy projects developers, engineering, consulting and advosry companies in the energy sector to attend the *Kazakhstan Power & Renewable Energy Investment Conference* taking place in Astana on 20-21 April 2016.

Background. The Kazakhstan 2050 Strategy features important plans and actions to be implemented in order to keep modernizing and diversifying the country's carbon-reliant economy. Renewable and alternative energy sources will provide 50% of all electricity produced in Kazakhstan by 2050. The country plans to spend an average \$3.2 billion a year - along with investors - to achieve its green goals by 2050 and to cut significantly carbon emissions.

Kazakhstan is one of the most attractive markets for renewable energy and is actively developing its legislation in this field. It was the first country in Central Asia, where the feed-in tariffs for renewable energy facilities were adopted. Due to this legislative support, the first solar power plant in Kazakhstan is already in operation, and the country is now attracting international market players. About 28 solar energy projects are planned to be developed for the end of 2020. The wind power market in Kazakhstan is also expected to grow fast in the period 2016 - 2025. A number of fully permitted and ready to build projects will increase in 2016 and in the forthcoming years. First MW size wind power plants have been launched into commercial operation, whilst a number of wind power projects are progressing in different stages of the permitting process. Feed-in tariff for wind energy has been approved in Kazakhstan in June 2014, and combined with 15 years PPA period are expected to pave the way for fast further growth of the wind power market.

Agenda, registration and pro-active participation. The detailed agenda and the registration form are available upon your written inquiry to Michel Masquelier at: <a href="mailto:administration@euroconventionglobal.com">administration@euroconventionglobal.com</a>.

## CALENDAR OF THE MOST SIGNIFICANT EXHIBITIONS IN RUSSIA IN 2016

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Please visit its official website to find the tradeshow presentations of 2016: http://www.expocentr.ru/en/

From September 2015, our Chamber has become agent for Belgium and Luxembourg of the Exhibition centre of Moscow. Please contact your CCBLR team to get extra support by participating at Moscow Expocentre events!

- 10 13.05.2016 Navitech (navigation systems, technologies and Services),
- 10 13.05.2016 Sviaz (information and communications technology),
- 10 13.05.2016 STL. Systems for Transport & Logistics (logistics solutions, services and storage systems),
- 23 27.05.2016 METALLOOBRABOTKA'2016 (equipment, instruments and tools for the Metalworking Industry),
- 06 08.06.2016 5pEXPO (fair forum),
- 06 09.06.2016 Elektro (electrical equipment, lighting engineering, building automation),
- 06 09.06.2016 Mir Stekla (glass products and technologies),
- 05 09.12.2016 Zdravookhraneniye (health care).
- 05 09.12.2016 Healthy Life-style (rehabilitation and preventive treatment facilities, medical aesthetics, health improvement technologies and products for healthy lifestyle),
- 12 15.09.2016 Russia's leading international food exhibition "World Food",
- 19 22.09.2016 KHIMIA'2016 (chemical industry),
- 27 30.09.2016 Mir Detstva (goods for children),
- 28 30.09.2016 REKLAMA'2016 (advertising market),
- 10 14.10.2016 Agroprodmash (machinery, equipment and ingredients for the food processing industry),
- 24 27.10.2016 Lesdrevmash (machinery, logging, woodworking, furniture industries, timber industry),
- 21 25.11.2016 Mebel (furniture),
- 21 25.11.2016 Consumexpo (consumer goods).



## 16 -18.06.2016 / SAINT-PETERSBURG ST. PETERSBURG INTERNATIONAL ECONOMIC FORUM 2016

The 20th St. Petersburg International Economic Forum (SPIEF) will take place on June 16–18, 2016 at the ExpoForum Convention and Exhibition Centre. SPIEF is Russia's largest economic event, providing a platform for dialogue

between government and business, and helping to formulate innovate approaches to furthering economic relations. Since 2006, the Forum has been held under the auspices of the President of the Russian Federation.

Every year, the Forum welcomes approximately 10,000 participants from leading global economies, including heads of state and government, political leaders, heads of major companies, and leading international experts and media figures. https://www.forumspb.com/

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## 01-02.07.2016, KURSK (RUSSIA) 5TH CENTRAL-RUSSIAN ECONOMIC FORUM

Every year, the Forum highlights topical issues vital for the future of Russia and provides opportunities to discuss them. In 2016, the Forum theme is "ECONOMY IN THE INTEREST OF NEW GENERATIONS". Being imbued with strategic thinking, the Forum will help form a long-term development trajectory for regions of Central Russia, primarily aimed at ensuring high living standards. The Forum will address the formation of an economic and social foundation for creating public welfare of future generations. CEF 2016 is divided into thematic modules, each module comprising a set of questions and events. One of the key Forum events is a set of EXHIBITIONS targeting both today's real business and youth. In particular, young researchers and entrepreneurs of Central Russia annually present more than 100 innovative projects and solutions at the Forum.

Please do not hesitate to contact CCBLR team or visit official website <u>www.sef-kursk.ru</u> in order to get more information on the event.



## 02-03.09.2016 / VLADIVOSTOK (RUSSIA) EASTERN ECONOMIC FORUM

The second Eastern Economic Forum is set to take place on September 2–3, 2016 in Vladivostok, with the participation of high-level Russian government officials. The event provides a showcase for Russia's new economic policy in the Far East. The Forum will be attended by business leaders from Russia, the Asia-Pacific region and beyond, with presentations of new investment opportunities and proposals for

specific investment projects. Participation in the Eastern Economic

Forum can help open up a short route to business success. <a href="http://www.forumvostok.ru/">http://www.forumvostok.ru/</a>.

Please check also our invitation on page 4.

## INVESTMENT PROJECTS REQUIRING FINANCING IN ALMATY REGION (KAZAKHSTAN)

Administration of Almaty region and entrepreneurs guided by task of the President of Kazakhstan to increase the annual volume of investments to the economy, increasing exports of processed goods and creation of new jobs are actively working on attraction of investors to the region. The Center for development of Almaty region serves as the center of investors' service, with the aim of improving the regional investment climate and attracting investments.

The potential of the region is characterized by the total volume of the economy in the amount of 1,488 billion tenge for 9 months of 2015. One of the main development directions of the region is the agricultural sector, giving 17 % of gross agricultural output of the country. The agrarian orientation of the economy of the region is manifested in the fact that 52% of the total output of the manufacturing industry of the region is the production of food and beverages.

In order to achieve sustainable development of the region and to ensure the effective implementation of the main programs for diversification and modernization of the regional economy, development of transport and logistics, renewable energy and tourism areas are selected.

One of the largest projects of the country "Creation and integrated development of the special economic zone "Khorgos - East Gate" is implemented on the territory of Almaty region on the border with People's Republic of China. The purpose of the project - the creation of an efficient transport and logistics and industrial center, providing the interests of trade and export activities and the implementation of the transit potential of Kazakhstan, as well as contributing to the development of economic and cultural exchange with neighboring states.

The development of renewable energy programs in the region is determined by the fact that in the region there are unique places with high energy potential for the implementation of wind power projects - Dzhungar Gates and Shelek corridor. In addition, the other name for our region is "the Seven Rivers" stating many rivers flowing, and these give opportunities for the implementation of projects on construction of small hydro power plants.

There are five industrial zones and 11 industrial sites being developed as part of the industrial-innovative development program of the region. The initiators of investment projects have the opportunity to obtain land in these areas. One of the advantages of Almaty region is the closeness to the largest city of the country - Almaty. Advantageous location of the region gives access to the market with population of 4 million including population of the city and the region.

Nº	Company name	Project name	Capacity	Volume of required investmen ts (in US Dollars)	Availabil ity of the land
		Energy			
1	Standart Hydropower LLP	The construction of cascade hydropower stations			
2	Reliable high technologies LLP	Construction of solar power stations	50 MW		
3	Koksu Kuat LLP	Construction of hydroelectric power stations	4,75 MW	3 514 000	3 ha
4	Teploenergomash LLP & Samruk Energo JSC	Construction of hydroelectric power stations	54 MW	5 400 000	28 ha
		Agriculture			
1	"Dana- Zhal" PC	Construction of the plant for the processing of legumes			

### **BUSINESS PROPOSALS** 23

2	"Eurasia" SE	Construction of greenhouse		8 648 600	20 ha
3	"MB Arna" LLP	complex Construction of greenhouses		486 500	6 ha
4	"Bartal" LLP & "Eurodevelopment" LLP	Production of ducks and chickens, recycling process.		50 540 500	270 ha
5	"Asu LTD" LLP	Construction of the dairy farm	1000 cattle	9 840 500	17 ha
6	"Kaindy" LLP	Creation of a modern dairy farm and processing plant	3000 cattle, processing of 100 tons per day	21 621 600	70 ha
		Construction			
1	"Almaty Bricks" LLP	Construction of the manufacturing factory of the fired brick			
2	"Alacem" LLP	Construction of a cement factory	1,2 mln. tons	97 838 000	40 ha
3	"Kazkompozit" LLP	Construction of the factory for the production of GRP pipes for water supply		3 312 000	4 ha
4	"Nusipov B." SE	Construction of the residential complex		23 000 000	11,2 ha
		Divers			
1	"Abroi ZhT" LLP	Construction of the factory on the placement and removal of solid waste	400 000	1,3 ha	BP, FS
2	"Skop Almaty" LLP & "Arkhat 2" PCC	Construction of the logistics complex	23 000 000	15 ha	BP, FS, DBD
3	"Aksu" LLP	Construction of the ski resort	11 170 000	110 ha	BP, FS, DBD
4	"Zhibek Zholy" LLP	Construction of the tourist-ethno complex	120 000 000	18 ha	BP
5	"PKK Saktagan" LLP	Construction of plant for the assembly of trucks	5 575 780	4 ha	BP, FS, DBD
6	"Medicinskiy holding Sintez-KZ" LLP	Construction of an industrial complex for the production of medical products	3 900 000	Υ	BP, FS, DBD

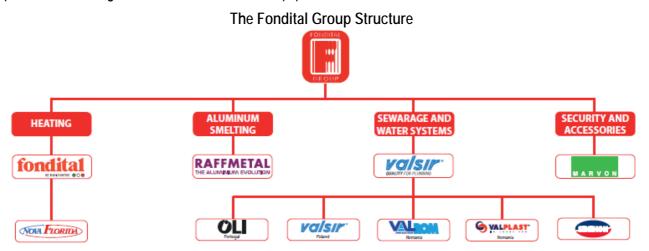
For any further information on investment projects, potential investors may contact: Regional center for development of Almaty region LLP

Taldykorgan, Ablai Khan str. 113,

tel. +7(7282)329733, e-mail: info@rcd.kz



The SINIKON Company was established in 1996. The co-founder of the company is the Italian VALSIR plant (part of FONDITAL International Holding). In 2007 a new plant in Troitsk (New Moscow) was put into operation. The production building was outfitted with modern equipment.



#### WHO WE ARE

SINIKON's production facilities are located in the city of Troitsk, New Moscow.

Currently, we have completed construction of a second production line, which will allow the company to produce a wider range of polypropylene sewage components. SINIKON's work is based on the principle of constant improvement: we always upgrade production, introduce new technologies, and expand our range of products. The company pays particular attention to the educational programmes: we have a conference room and training halls; highly qualified staff members from SINIKON's Training Centre regularly organize lectures, seminars, and master classes for engineering systems' specialists.

#### **OUR PRODUCTS**

Now our factory has different lines and machines for producing pipes and fittings for internal sewage systems:

- SINIKON Standard polypropylene push-fit pipes and fittings for the drainage of domestic wastewater (low and high temperatures up to 95°C).
- Soundproof SINIKON Comfort polypropylene push-fit pipes and fittings are produced with a mix of polypropylene and mineral fillers that guarantees high mechanical resistance, excellent acoustic performance and high resistance to agents. Such products are in high demand in hotels and hospitals. Service life not less than 50 years.

#### THE SINIKON COMPANY

11, Promishlennaya str., Troitsk, Moscow Russian Federation 142191 tel: +7 (499) 270-65-55, +7 (495) 840-65-21, +7 (495) 840-65-20

e-mail: o\_ce@sinikon.ru, www.sinikon.com

## 25 JOB SEARCH

### ANISSIMOVA ELENA

**DESIRED JOB TITLE: Events Manager** 

DESIRED OFFICE LOCATION: Belgium, Brussels WORK EXPERIENCE: Fond d'Information de la CEI (Brussels, Belgium), Brussels International Banking Club (Brussels, Belgium)

EDUCATION: Master in Economics at National University of Economy (Novossibirsk, Soviet Union) LANGUAGES: Russian (mother tongue), French (fluent), English (basic)

CONTACTS: postreiter@gmail.com, +32 475 37 36

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#### **DIMITROVA ANA**

DESIRED JOB TITLE: Administrative assistant or intern administrative officer

DESIRED OFFICE LOCATION: Brussels, Loivain-la-Neuve, near Wallonia

WORK EXPERIENCE: 10 years as associative/sale branch and intern administrative officer, assistant of selection and recruitment and administrative assistant, sale assistant.

7 years as sworn translator at the Court (Tribunal de 1e Instance de Bruxelles) and interpreter

EDUCATION: 2 years of studies of French & English at IEPSCF (Bruxelles), Certificate by French jury, Student & Bachelor degree, ISTI,

Translation English-Russian; Certificate FLE, ISTI, 1 year language trainee in Russia, Erasmus program, studies in Herzen University, St Petersburg, Russia LANGUAGES: Bulgarian: mother tongue (A), French: as secondary mother tongue (A), Russian: advanced knowledge (B), English: advanced knowledge (C) CONTACTS: 0484 415806. anamdimitrova@hotmail.com,

http://www.proz.com/interpreter/2199061

#### **HNAT PATRIK**

DESIRED JOB TITLE: Interested in any challenging position and foreign languages (Russian, English) **DESIRED OFFICE LOCATION: Luxembourg** 

PROFILE: Experience in business on national and international levels, in project management and customer service management. Several languages executive provides experience in Europe and CIS

WORK EXPERIENCE: 1 year of experience as Project manager at International

Company in Russia, 1 year of experience as Freelance Teacher in Russia, 2 years

of experience as Freelance Translator

EDUCATION: Master's degree, Moscow State Institute of International Relations

(MGIMO), Moscow. Specialization: World politics. Bachelor's degree, Moscow State

Institute of International Relations (MGIMO), Moscow. Specialization: Politics. Policies and Economics. Russia and CIS countries

LANGUAGES: Slovak (native), Russian (fluent), English (Fluent), French (Intermediate), Japanese (Basic)

CONTACTS: hppatrik@gmail.com, +352661323843

#### KHAIROULLINA TATIANA

DESIRED JOB TITLE: Project Manager, Area sales Manager-Eastern Europe

WORK EXPERIENCE: Project Manager, Sales, Customer account manager

EDUCATIONS: UCL-Master Degree in Economic, Social and Politic sciences, I'AWEX

LANGUAGES: Russian (native), English (excellent), French (excellent), Polish (notions)

PERSONAL SKILLS: well-organized, responsible, hardworking, flexible, and proactive.

CONTACTS: tatianak72@mail.ru, tkhairoullina@gmail.com, T +32484990088

### **KOZYUTINSKAYA TATIANA**

DESIRED JOB TITLE / Open to all challenging positions based on my personal assets and acquired skills

DESIRED OFFICE LOCATION / ALL BELGIUM

WORK EXPERIENCE / Over the past 15 years I worked in the financial sector as an analyst and business developer for organizations such as Raiffeisen and Eurogas Ukraine. Strong leader and team player; excellent skills to build and sustain forward growth of business. Superlative communicator and negotiator;

EDUCATION / Master's Degree at Donetsk State Academy of Management

LANGUAGES / English (excellent), Russian (native), Ukrainian (native), Dutch (basic),

CONTACTS / Mobile: +32 470 212384; E-mail: kozyutinskaya.tv@gmail.com

#### **EVGENIA LAVRINENKO**

DESIRED JOB TITLE: Event manager, Personal Assistant, Junior Policy Advisor.

DESIRED OFFICE LOCATION: Preferably in Brussels, however other locations will be equally interesting.

WORK EXPERIENCE: Communication Assistant at Plus Campaigns (Brussels); Sales Associate at Michael Kors (Brussels); Intern at European Forum for Mediation and Dialogue (Brussels); Event Manager Assistant at University of Helsinki (Helsinki); Intern at TV Channel Dozhd (Moscow); Assistant to Marketing Department at Goltsblat BLP (Moscow)

EDUCATION: Master's degree in Ethnic Relations, Cultural Diversity, University of Helsinki (Finland) / Université Libre de Bruxelles (Belgium)

Bachelor's degree in Political Science, Higher School of Economics (Russia)

PERSONAL SKILLS: Through experience gained within team projects in both my professional and academic careers I have the ability to work well with others and to organize small groups of people to response to timely projects and thrive on getting it done. I am a good listener with remarkable facilitator and logistics skills. I have the ability to relate to a wide range of people and to adapt quickly to multicultural and multifaceted environments.

LANGUAGES: Russian (native), English (Fluent), French (upper-intermediate), Finnish (basic).

CONTACTS: +32 475 69 47 71, evgenia.d.lavrinenko@gmail.com

#### **MALAI IRINA**

DESIRED JOB TITLE: Administrative assistant, International trade, Secretary, Translations (PART-TIME availability).

DESIRED OFFICE LOCATION: Brussels.

WORK EXPERIENCE: Internship at the Embassy of Moldova in Brussels; English teacher in Belgium and Italy; Translations English-Italian/Russian-Romanian.

EDUCATION: Master degree in Modern Languages and Literature (English, Russian, Italian) at ULB, Belgium; Bachelor degree in Philology of Modern and Classic Languages (English/ French) at Moldova State University.

PERSONAL SKILLS: highly motivated and hardworking, organised, structured and service oriented.

LANGUAGES: Russian and Romanian (native), English, French, Italian (excellent), German (basic). CONTACTS: <a href="mailto:malaiirina@gmail.com">malaiirina@gmail.com</a>, +32 488 95 14 99.

#### PATSIDI SOFIA

DESIRED JOB TITLE: Interested in any challenging position, that offers an international environment. The possibility of using foreign languages is a plus, in different institutions, companies or research centers.

WORK EXPERIENCE: EU Project Manager at Finnova Foundation (traineeship), Brussels, Assistant researcher at Institute of International Relations, (Athens). Check-in Agent, International Airport of Athens

EDUCATION: BS'c Turkish and Modern Asian Studies, University of Athens, Erasmus Semester at Istanbul University.

PERSONAL SKILLS: Able to perform well in highpressure as I am very competitive with a strong motivation to succeed. I am efficient to cooperation when working in group.

LANGUAGES: Greek- Russian (mother tongue), English (fluent)Turkish (basic) ,Italian (basic) French (basic).

CONTACTS: <u>sonicka2008@yahoo.gr</u>, M.+30 6945606205, +39 3667117605

#### **PLAHIN NIKOLAI**

**DESIRED JOB TITLE: Economic Counselor** 

DESIRED OFFICE LOCATION: All Belgium, Luxembourg and Russia (two nationalities: Belgian and Russian)

WORK EXPERIENCE: Tailor (8 years) textile sector (Grivegnée, Belgium)

EDUCATION: Bachelor's Degree in fiscal and social sciences. School of Commerce and

Information (Liege, Belgium); Tailoring Studies, School "Leon mignon" (Liege, Belgium)

PERSONAL SKILLS: Discreet, Punctual, Good analytical and problem-solving skills

LANGUAGES: Russian (mother tongue), French (fluent), English (notion)

CONTACTS: <a href="mailto:n.plaknine@gmail.com">n.plaknine@gmail.com</a>, M +32 495 45 78 21

#### SILAGADZE ANYA

DESIRED JOB TITLE / Logistics & Supply management, Customer Service & Inside sales WORK EXPERIENCE / 2012-2013: Import Supply & Logistics manager in Russia, 2013-2014: Junior Logistics manager at Bullow Bennet NV (Brussels),

## 27 JOB SEARCH

2015-present: Customer service & Inside sales for Eastern EU & Russia at Frutarom Belgium

EDUCATION / Bachelor and Master in International Economics (AltSTU, Russia), Master in Management Science (VUB, Brussels)

PERSONAL SKILLS / stress resistant, results-driven, respecting deadlines, multitasking, adopting to multinational environment

LANGUAGES / Russian (Native), English (fluent), French (advanced), Dutch (learning), Romanian (basic), Polish (good understanding)

CONTACTS: +32.493.18.16.56,

anya.silagadze@gmail.com

EDUCATION: Master of Oriental Studies Tashkent State University (Uzbekistan), Conseiller en Commerce Internationale ( EFP Bruxelles)

PERSONAL SKILLS: A highly motivated, easy learning, service-oriented, and adaptable team player. Polyglot. Strong candidate for a position in corporations that deal in East or West Europe and ex-Soviet countries.

LANGUAGES: Russian (Native), English (fluent), French (fluent), Dutch (basic), Turkish (spoken), Uzbek (native), Persian (basic)

CONTACTS: +32.497.656480,

bahtiar.yusupov@gmail.com

#### VALEEVA ANASTASIA

DESIRED JOB TITLE: Project Manager, Video Producer, Communications Specialist, Researcher DESIRED OFFICE LOCATION: preferably Brussels + interested in other locations as well

WORK EXPERIENCE: 1 year of working for the EU institutions: Manager of Digital Projects at post-production studio 'Never Touch The Red Button' (Brussels) and Video Producer at the Audiovisual Services of the European Commission, traineeship (Brussels);

3 years as an International Television Producer at NTV Channel Russia (Moscow)

EDUCATION: Master of Arts in Political Sciences at the University of Siegen, Germany

Master in International Journalism at Lomonosov Moscow State University, Russia.

SKILLS: management of media projects, expertise in television/video production, communications, journalistic research, office management, personal assistance.

LANGUAGES: Russian (native), English (excellent), French (advanced), Dutch (basic), German (basic) CONTACTS: +32 489 748 542.

anastasiya.valeeva@gmail.com,

https://be.linkedin.com/in/anastasiavaleeva

### YUSUPOV BAHTIAR

DESIRED JOB TITLE: Business Development CIS countries, Key Accounts Management,

WORK EXPERIENCE: Over 20 years of international experience including work in Blue Chip Company focused on business development in the challenging markets.

#### **ZAVAROV ALEXANDRE**

DESIRED JOB TITLE: Business developer - Country manager

DESIRED OFFICE LOCATION: All Belgium, Luxembourg

WORK EXPERIENCE: With 9 years of experience as a Director of French company Veolia and representative of Ideal Medical Engineering France in Ukraine; I developed a large range of skills from project management to technical audits.

EDUCATION: Pending Executive MBA

LANGUAGES: French, Russian, English, Ukrainian CONTACTS: +33 6 13 08 37 82 a.zavarov@hotmail.com

### **NB / INFORMATION FOR JOBSEAKERS**

Please send us your CV (max 10 lines), divided into following rubrics: desired job title, desired office location (all Belgium or any particular city, etc.), work experience, education, languages, and contacts. We will publish it not more than 2 times. Thank you in advance and good luck!



# THE BELGIAN-LUXEMBOURG CHAMBER OF COMMERCE FOR RUSSIA AND BELARUS (CCBLR) HELPS COMPANIES TO DEVELOP THEIR BUSINESS IN RUSSIA AND BELARUS SINCE 1974

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Mr Oleg PROZOROV, RU Mob: +74993903594, LUX Mob: +352661444661, Moscow@CCBLR.com

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  maite.wallemacq@eu.aqc.com
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### BELGIAN-LUXEMBOURG CHAMBER OF COMMERCE FOR RUSSIA AND BELARUS (CCBLR)

"Belgian Chambers" accredited chamber abroad Belgium Luxembourg Avenue Louise - Louizalaan 500 B - 1050 Bruxelles - Brussel Contact: Mr Arkady Arianoff; Tel: +32(0)473 94 86 55; Fax: +32(0)2 353 13 11 a.arianoff@ccblr.org; ccblr@belgacom.net; www.ccblr.org

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